TEA

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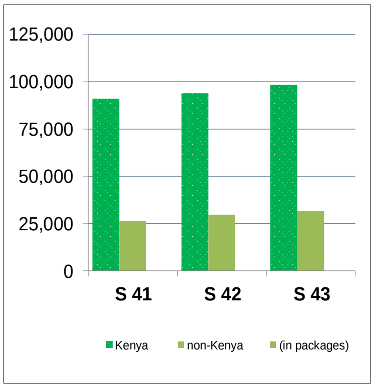
Tea Market Report: Sale 41 of 12th - 13th October, 2021

Improved and strong general demand for the 133,723 packages (8.74m/kgs) on offer and prices closely followed quality with 14.43% remaining unsold.

Current and Future Fresh Auction Offerings

Country	Sale 41 12 - 13 Oct'21 MG	SG	Sale 41 12 - 13 Oct'20 MG	SG	Sale 42 18 - 19 Oct'21 MG	SG	Sale 43 25 - 26 Oct'21 MG	SG
Kenya	80,560	10,560	84,160	8,760	83,320	10,540	86,920	11,320
Uganda	11,720	6,919	12,081	6,117	15,200	8,074	14,920	8,340
Tanzania	240	700	200	200	440	360	960	1,000
Rwanda	4,720	899	4,720	1,100	3,400	700	4,160	840
Burundi	800	120	1,840	300	1,240	160	1,200	240
Zambia	0	0	0	0	0	0	0	0
Malawi	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	0	0	0	0
Zimbabwe	0	0	0	0	0	0	0	0
D R Congo	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0	0
Ethiopia	240	0	0	0	160	0	0	0
Reprints	13,760	2,405	15,620	1,744	19,199	2,680	19,460	2,060
Total	98,280	19,198	103,001	16,477	103,760	19,834	108,160	21,740
	117,478		119,478		123,594		129,900	



Leaf Grades

Offerings: 66,700 packages (.,32m/kgs) and 11.99% remained unsold.

The Best **BP1s** available advanced by USC11 - USC12 following quality with Brighter categories well-competed for and appreciated by up to USC32 closely following quality but a few lines eased by up to USC9. Medium varieties met an irregular interest varying between steady to USC9 above previous week's levels to easier by up to USC4 where sold. Lower Medium sorts were irregular with improved invoices USC3 - USC18 dearer while others shed USC4 - USC22 and a few lines remained without bids while plainer types ranged between firm to USC2 above last prices to easier by USC3 - USC13 and some invoices remained unsold.

Best **PF1s** in the market appreciated by USC14 - USC19 following quality with Brighter categories well-competed for and gained USC14 - USC26 closely following quality while Medium types held steady to USC25 above last week's rates. Lower Medium sorts met an irregular enquiry with improved invoices advancing by USC3 - USC24 following quality to easier by USC2 - USC6 and a few lines remained unsold. Plainer descriptions were irregular and varied between USC4 - USC24 dearer to easier by USC14 to USC29 and some teas were neglected.

CTC Quotations and Highest Prices (USC)

	BP1			PF1		
Best	270	-	602	360	-	380
Good	250	-	366	356	-	378
Good Medium	255	-	296	304	-	376
Medium	260	-	274	250	-	309
Lower Medium	110	-	180	115	-	245
Plainer	104	-	161	104	-	213

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DUST Grades

Offerings: 45,340 packages (3.35m/kgs) with 16.67% unsold.

Best **PDUSTs** in the market were well-competed for gaining USC8 - USC20 while Brighter varieties advanced by USC19 - USC20 closely following quality. Mediums were irregular and ranged between firm to USC4 dearer to easier by USC8 - USC22 while Lower Medium categories saw an irregular interest with improved invoices appreciating by USC2 - USC11 but others shed USC2 - USC12 and a few invoices remained unsold. Plainer sorts varied between steady to USC14 dearer to easier by USC2 - USC10 and some teas remained without bids.

The Best **DUST1s** available appreciated by up to USC10 but a few lines lost up to USC2 with brighter categories USC6 - USC9 above previous week's rates while Medium types ranged between firm to USC11 dearer to easier by up to USC30. Lower Medium varieties saw an irregular enquiry with improved lines gaining USC3 - USC21 but others were USC3 - USC16 below last week's levels and some invoices were unsold while plainer descriptions met an irregular activity varying between USC2 - USC20 above last prices to easier by USC3 - USC22 with some teas remaining without bids.

Secondary Grades

Offerings: 21,683 packages (1,067,694.00 kilos) and 17.25% was unsold.

In the Secondary Catalogues, best BPs gained but others eased while Best PFs appreciated but others lost value. Clean well sorted coloury Fannings were dearer with similar DUSTs advancing. Other Fannings were steady while DUSTs held value. BMFs were well absorbed.

Markets

Pakistan Packers were dominant and lent strong and forceful support while Yemen, other Middle Eastern Countries, Egyptian Packers and Bazaar showed more and strong enquiry. Kazakhstan, other CIS Nations, UK and Russia were active with reduced activity from Sudan. Iran were quieter while Afghanistan were subdued with less interest from Local Packers in line with price. Somalia lent good support at the lower end of the market.

CTC Quotations and Highest Prices (USC)

	PD			D1		
Best	368	-	402	325	-	349
Good	369	-	398	335	-	346
Good Medium	340	-	378	325	-	348
Medium	258	-	280	235	-	293
Lower Medium	100	-	300	107	-	252
Plainer	084	-	172	082	-	182

Secondary Quotations (USC)

	BP/BP2			PF/PF2			FNGS1/FNGS			DUST / DUST2			BMF		
Best/Good	205	-	279	238	-	267	130	-	280	110	-	270			
Good Medium / Medium							140	-	190	124		210			
Lower Medium	102		148	131	-	179	089	-	156	077	-	128	070	-	078
Plainer	095	-	131	086	-	202	080	-	144	074	-	148	068	-	095

Average Auction Hammer Quantities and Prices by Country

Country of Origin	Main			Secondary			Total			Total for Corresponding Sale for Last Year		
	Pkgs	Kgs	USC	Pkgs	Kgs	USC	Pkgs	Kgs	USC	Pkgs	Kgs	USC
Kenya	73,925	5,167,337	258	9,080	458,410	125	83,005	5,625,748	**247**	88,520	6,007,972	**194**
Uganda	10,060	652,642	129	6,860	335,048	97	16,920	987,690	**118**	16,676	961,735	**130**
Tanzania	560	33,080	119	400	19,536	98	960	52,616	**111**	320	18,528	**122**
Rwanda	3,280	229,208	350	760	49,981	207	4,040	279,189	**324**	5,440	367,332	**232**
Burundi	1,760	109,944	234	280	14,224	149	2,040	124,168	**224**	1,880	115,200	**204**
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Malawi	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
Madagascar	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
D R Congo	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	240	14,342	137	-	-	-	240	14,342	**137**	-	-	-
Total	**89,825**	**6,206,553**	**246**	**17,380**	**877,199**	**119**	**107,205**	**7,083,753**	**231**	**112,836**	**7,470,767**	**188**

Sale Number	Previous Sale's Quantities and Prices									Total for Corresponding Sale for Last Year		
	Main			Secondary			Total					
Sale 40/21	79,440	5,480,191	**242**	16,061	787,453	**116**	95,501	6,267,644	**226**	108,020	7,135,950	**191**
Sale 39/21	80,320	5,530,742	**232**	15,000	737,727	**115**	95,320	6,268,468	**218**	109,320	7,232,272	**191**
Sale 38/21	76,781	5,293,616	**226**	17,751	865,527	**113**	94,532	6,159,143	**210**	114,273	7,513,140	**189**
Sale 37/21	72,600	5,023,415	**219**	17,279	854,767	**114**	89,879	5,878,182	**204**	105,700	6,951,917	**197**
Sale 36/21	69,940	4,766,898	**215**	19,020	953,026	**110**	88,960	5,719,925	**198**	105,680	6,885,252	**199**
Sale 35/21	78,024	5,346,718	**216**	18,480	903,663	**108**	96,504	6,250,381	**201**	106,920	6,949,441	**198**

Average Auction Hammer Prices by Grade and Country

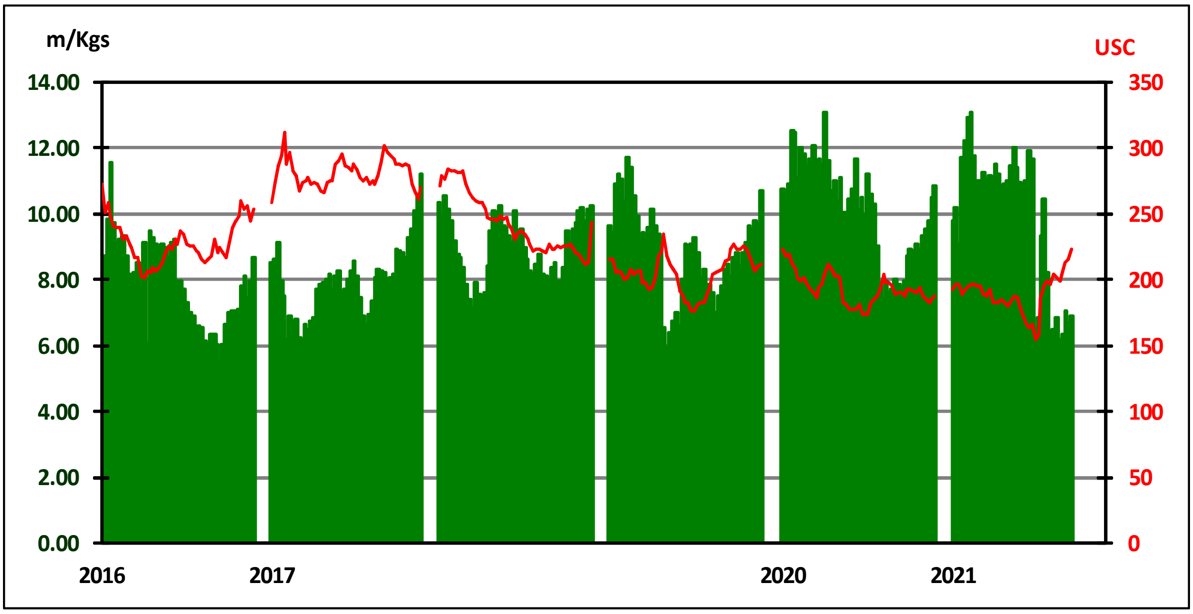
Country of Origin	Current Sale's Prices per Grade										Corresponding Prices per Grade for Last Year									
	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av
Kenya	226	281	245	242	127	153	115	144	74	**247**	214	197	200	198	168	130	104	112	73	**194**
Uganda	122	148	125	113	112	111	97	95	73	**118**	147	137	146	142	148	118	93	93	71	**130**
Tanzania	115	127	105	115	101	120	89	97	76	**111**	-	131	-	139	140	123	85	80	-	**122**
Rwanda	444	331	300	297	237	246	182	166	-	**324**	242	245	236	236	223	167	180	156	74	**232**
Burundi	215	249	234	-	-	-	137	158	-	**224**	218	220	196	199	-	-	121	129	-	**204**
Zambia	-	-	-	-	-	-	-	-	-	**-**	-	-	-	-	-	-	-	-	-	**-**
Malawi	-	-	-	-	-	-	-	-	-	**-**	-	-	-	-	-	-	-	-	-	**-**
Mozambique	-	-	-	-	-	-	-	-	-	**-**	-	-	-	-	-	-	-	-	-	**-**
Madagascar	-	-	-	-	-	-	-	-	-	**-**	-	-	-	-	-	-	-	-	-	**-**
Zimbabwe	-	-	-	-	-	-	-	-	-	**-**	-	-	-	-	-	-	-	-	-	**-**
D R Congo	-	-	-	-	-	-	-	-	-	**-**	-	-	-	-	-	-	-	-	-	**-**
Ethiopia	-	-	137	-	-	-	-	-	-	**137**	-	-	-	-	-	-	-	-	-	**-**
	228	**271**	**231**	**218**	**139**	**133**	**117**	**126**	**73**	**231**	**205**	**196**	**194**	**191**	**179**	**127**	**111**	**108**	**72**	**188**

Sale Number	Previous Sale's Prices per Grade										Corresponding Prices per Grade for Previous Year									
	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av
Sale 38/21	228	259	231	225	132	135	120	127	74	**226**	214	196	202	196	176	124	112	107	70	**191**
Sale 39/21	235	247	215	222	137	127	108	125	**74**	**218**	219	190	203	201	174	125	108	104	**68**	**191**
Sale 38/21	216	242	213	214	138	130	104	123	74	**210**	215	191	201	201	188	124	109	105	66	**189**
Sale 37/21	235	231	202	211	143	123	107	124	**73**	**204**	228	203	203	198	186	124	111	109	**67**	**197**
Sale 36/21	216	227	203	198	140	126	104	118	72	**198**	247	211	204	203	165	126	113	105	65	**199**
Sale 35/21	224	233	199	198	123	124	112	114	**73**	**201**	247	212	202	203	176	130	118	118	**64**	**198**

Average Auction Prices and Quantities by Country

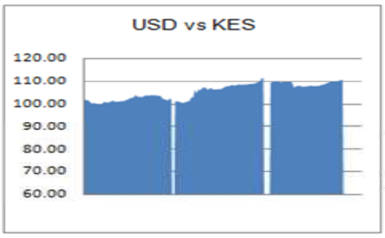
Country	Previous Sale Sale 40/21 Kgs	USC	Year To Date 2021 Kgs	USC	Last Year Sale 40/20 Kgs	USC	Year To Date 2020 Kgs	USC	Variance Year To Date Kgs	USC
Kenya	5,502,405	236	315,073,041	197	6,152,976	197	331,937,597	202	-16,864,557	-5
Uganda	885,370	116	54,741,690	116	1,062,993	128	52,153,500	121	2,588,190	-5
Tanzania	46,184	104	3,839,452	101	13,608	109	4,632,598	113	-793,146	-12
Rwanda	302,724	335	19,581,626	263	380,760	248	18,245,829	278	1,335,797	-15
Burundi	147,571	214	5,187,992	198	131,483	205	6,527,237	217	-1,339,245	-19
Zambia	-	-	-	-	-	-	-	-	0	0
Malawi	-	-	-	-	-	-	-	-	0	0
Mozambique	-	-	-	-	-	-	262,989	83	-262,989	-83
Madagascar	-	-	98,943	101	-	-	-	-	98,943	101
Zimbabwe	-	-	-	-	-	-	-	-	0	0
D R Congo	-	-	-	-	-	-	-	-	0	0
Ethiopia	-	-	131,806	136	-	-	702,404	115	-570,598	21
Total	**6,884,254**	**223**	**398,654,550**	**188**	**7,741,820**	**190**	**414,462,154**	**194**	**-15,807,605**	**-6**

Mombasa Weekly Average Auction Quantities and Prices 2016—2021

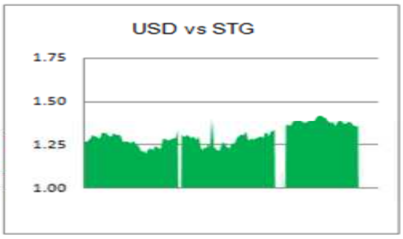


	Jan Kgs	Jan USC	Feb Kgs	Feb USC	Mar Kgs	Mar USC	Apr Kgs	Apr USC	May Kgs	May USC	Jun Kgs	Jun USC	Jul Kgs	Jul USC	Aug Kgs	Aug USC	Sep Kgs	Sep USC	Oct Kgs	Oct USC	Nov Kgs	Nov USC	Dec Kgs	Dec USC	Total Kgs	Total USC
2021	40.8	194	49.9	195	55.7	192	44.7	183	45.4	184	56.2	174	34.4	168	38.4	201	26.2	208	6.9	223					398.6	188
2020	44.4	217	47.4	203	56.5	192	46.9	205	42.5	189	53.0	181	42.3	176	34.6	192	39.1	194	33.3	192	36.1	190	40.6	187	516.8	193
2019	52.2	209	44.1	203	37.8	202	47.9	206	25.6	218	30.7	190	44.0	179	31.3	192	30.6	208	42.5	222	37.0	219	30.2	210	454.0	204
2018	50.7	278	35.0	282	30.3	265	40.6	252	39.9	246	38.0	239	44.9	233	33.6	223	32.9	223	42.9	225	39.5	219	30.1	213	458.4	243
2017	41.7	284	26.5	286	25.6	273	29.2	272	39.9	275	31.5	289	32.4	283	27.8	275	32.9	286	41.9	291	36.3	283	31.9	266	397.6	281
2016	38.4	256	37.4	238	41.8	224	36.1	204	45.4	212	35.3	227	29.9	231	32.8	219	24.5	222	25.2	222	37.2	250	24.0	251	407.9	229

Exchange Rates (2019-2021)



KES: USD	110.77	▲	0.20 0.19%
KES:STG	150.69	▲	0.68 0.45%
KES:EUR	127.91	▼	0.73 0.57%
USD:STG	1.36		0.00 0.00%



During the week the Kenya Shilling traded between KES 110.55-110.80 and reached 110.80 at its lowest end week. Expectations are that the Kenya Shilling against US Dollar will trade at the level of 110.50 - 111.00 in the coming week.

(*These figures are given as a guide and readers are advised not to use them as a basis for business transactions*)

Auction Quantities

Country Offerings	This Week Sale 41/21 Packages	Kgs	Year To Date 2021 Packages	Kgs	Year To Date 2020 Packages	Kgs	Variance Year To Date Packages	Kgs
Kenya	91,120	6,145,716	4,833,416	326,679,846	5,027,217	340,270,763	-193,801	-13,590,917
Uganda	18,639	1,039,717	968,061	55,974,763	916,881	52,966,764	51,180	3,007,999
Tanzania	940	36,060	79,279	4,326,500	93,029	4,948,556	-13,750	-622,056
Rwanda	5,619	380,674	285,879	19,583,494	275,268	18,819,222	10,611	764,272
Burundi	920	56,056	81,420	5,057,392	103,717	6,568,544	-22,297	-1,511,152
Zambia	0	0	960	56,740	0	0	960	56,740
Malawi	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	4,862	267,279	-4,862	-267,279
Madagascar	0	0	2,020	61,691	0	0	2,020	61,691
Zimbabwe	0	0	0	0	0	0	0	0
D R Congo	0	0	0	0	0	0	0	0
Ethiopia	240	14,342	2,140	121,068	13,440	672,108	-11,300	-551,040
Total	**117,478**	**7,672,565**	**6,253,175**	**411,861,494**	**6,434,414**	**424,513,236**	**-181,239**	**-12,651,742**

Sellers' Main Grade Quantities (in Packages)

Origin	BP 1			PF 1			PD			D 1			Total		
	S 41	S 42	S 43	S 41	S 42	S 43	S 41	S 42	S 43	S 41	S 42	S 43	S 41	S 42	S 43
KTDA	7920	13040	7840	24160	26280	32400	11440	10800	15680	4960	6200	6640	48480	56320	62560
Unilever Tea	1160	1160	880	680	480	720	700	1060	1160	200	120	120	2740	2820	2880
James Finlay	800	680	640	1080	760	680	1360	960	980	0	0	0	3240	2400	2300
Eastern Produce	2240	1740	1960	3060	3000	2,600	2640	2280	2880	960	960	880	8900	7980	8320
Others (K)	4560	6320	4,980	9520	10760	10,000	13305	13120	13540	2720	2340	2280	30105	32540	30800
Uganda	2120	2954	3040	3520	4000	3,280	3080	4840	4360	1740	1600	1500	10460	13394	12180
Tanzania	240	200	360	400	160	480	200	160	320	160	120	240	1000	640	1400
Rwanda	1520	1320	1480	1720	1440	1840	760	580	1080	480	400	360	4480	3740	4760
Burundi	1840	1640	1480	1120	1080	1040	480	400	440	440	320	400	3880	3440	3360
DR Congo	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Malawi	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Zimbabwe	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Zambia	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Ethiopia	0	0	0	0	0	0	240	160	160	0	0	0	240	160	160
Total	22400	29054	22660	45260	47960	53040	34205	34360	40600	11660	12060	12420	113525	123434	128720

Buyer Purchases of Teas Offered by Grade (in Packages)

	BUYER	%	Total	BP1	PF1	PD	D1	BP2	PF2	D2	FNGS	BMF
1	GLOBAL TEA & COMMODITIES KENYA LTD.	13.86	18,473	2,360	8,540	4,173	2,120		360	500	400	20
2	CARGILL KENYA LTD	9.39	12,520	1,680	8,360	2,480						
3	CHAI TRADING COMPANY LTD	8.34	11,120	1,120	6,240	2,600	1,160					
4	JAMES FINLAY MOMBASA LIMITED	7.08	9,440	680	2,820	5,640		40	60	80	120	
5	LAB INTERNATIONAL KENYA LTD	4.10	5,460	120	1,140	3,120	1,000		20	20	40	
6	SSOE (KENYA) LIMITED	3.99	5,320	1,880	600	1,360	700	260	120	380		20
7	MOMBASA COFFEE LTD	3.65	4,860	80	960	2,440	1,200	180				
8	COFFTEA AGENCIES LTD	3.03	4,040	1,520	160	40			80		1,780	460
9	M J. CLARKE LTD	2.96	3,940		640	2,380	360		60		500	
10	SHAKAB EXPORT & IMPORT CO. LTD	2.16	2,880	600	1,620	120	160		280	40	60	
11	DEVCHAND KESHAVJI (K) LTD	2.06	2,740		2,580	160						
12	STANSAND (A) LTD	1.95	2,600	1,000		920			220		460	
13	ABBAS TRADERS LTD	1.47	1,960	120	440	600	280	120	180	180		40
14	RANFER TEAS KENYA LTD	1.46	1,940	400	200		800			320	200	20
15	EMPIRE KENYA (EPZ) LTD	1.23	1,640	800				680		40	120	
16	INDO-AFRICAN TEA CO. (K) LTD.	1.23	1,640	880	760							
17	VAN REES KENYA LIMITED	1.20	1,600	40	800	320			300		140	
18	IMPERIAL TEAS (EPZ) LTD	1.16	1,540	160	40	120	80	180	180	320	440	20
19	GOLD CROWN FOODS (EPZ) LTD	1.05	1,400	280	40	80	80		200	100	260	360
20	SUMMER LINER CO. LTD	1.04	1,380	80	40			20	60		360	820
21	CHAMU SUPPLIES LIMITED	0.93	1,236		120	296	20	60	280	20	440	
22	TRANS-ATLANTIC TRADING Co. LTD	0.69	920		240	360	320					
23	DRINCO INTERNATIONAL LIMITED	0.68	900		900							
24	CUP OF JOE LTD	0.65	860					580	140		140	
25	AL EMIR LIMITED	0.62	820		700					120		
26	ALIBHAI RAMJI (MSA) LTD	0.60	800		480	80	240					
27	LINDOP & COMPANY (KENYA) LTD	0.48	640		540	40				60		
28	LULA TRADING COMPANY	0.42	560					40			40	480
29	SARDIA INTERNATIONAL CO. LTD	0.42	560						20	140	100	300
30	MCLEOD RUSSEL AFRICA LIMITED	0.35	460	360		80				20		
31	GREEN LEAF TRADING CO. LTD	0.32	420									420
32	KIRINDO TRADERS LIMITED	0.30	400				20			320	20	40
33	GREAT WHITE PACKERS LTD	0.21	276			216	40			20		
34	AFRO TEAS LTD	0.18	240	40			80				80	40
35	JALEEL TRADING COMPANY	0.18	240								40	200
36	MOMBASA TEA TRADERS LTD	0.18	240					240				
37	MAISHA COMMODITIES	0.15	200						60		140	
38	TUSHA TEA LTD	0.15	200			120	80					
39	LUTEX LIMITED	0.12	160					20	20		80	40
40	AIMCO ENTERPRISES LTD	0.08	100								80	20
41	AL KHALIFA ENTERPRISES LTD	0.08	100								20	80
42	TROPICAL CROPS & COMMODITIES	0.08	100		40						60	
43	DELSTA TEA LIMITED	0.06	80	80								
44	CAPITAL TEA TRADERS	0.03	40									40
45	FIRST CUP COFFEE LTD	0.03	40		20				20			
46	PWANI HAULIERS	0.03	40									40
47	RIOTANA TRADING LIMITED	0.03	40	40								
48	MAYMUN ENTERPRISES	0.02	20									20
49	TANZIIL TRADING LIMITED	0.02	20									20
												-
	Total Sold	80.50	107,205	14,320	39,020	27,745	8,740	2,420	2,660	2,680	6,120	3,500
	Withdrawn	0.09	120	120								
	Unsold	19.48	25,958	7,720	5,620	6,360	2,280	399	420	380	2,499	280
	% Unsold			35	13	19	21	14	14	12	29	7
	Grand Total	**100.00**	**133,283**	**22,160**	**44,640**	**34,105**	**11,020**	**2,819**	**3,080**	**3,060**	**8,619**	**3,780**

Sale 40/21	75.03%	95,501	13,760	34,100	24,020	7,560	1,740	2,280	2,020	5,800	4,221
Sale 39/21	75.71%	95,320	14,920	33,720	23,540	8,140	1,960	2,480	1,840	5,240	3,480
Sale 38/21	75.92%	94,832	11,600	34,661	24,620	5,900	1,840	2,460	2,260	7,011	4,180
Sale 37/21	73.78%	89,879	8,780	33,160	24,600	6,060	1,979	2,860	2,160	6,300	3,980

Other Tea Auction Centres

Auction Offerings

Centre	Week 40 05-Oct	Week 41 12-Oct	Week 42 19-Oct	Week 43 26-Oct
Mombasa	127,099	133,643	145,473	151,420
Limbe	6,160	5,920	7,575	
Colombo	6.0m/kgs	5.7m/kgs	4.3m/kgs	-
Jakarta	10,300	7,960		
Calcutta		217,859	217,439	
Guwahati		160,783	180,265	
Chittagong	61,539	66,958	61,534	
Total	**143,559**	**308,306**	**333,313**	**151,420**

Jakarta: at Sale 40 held on the 6th October 2021**.** Good general demand at fairly steady to occasionally easier levels, with some withdrawals. Lower end of the market saw keen demand at firm to dearer levels.

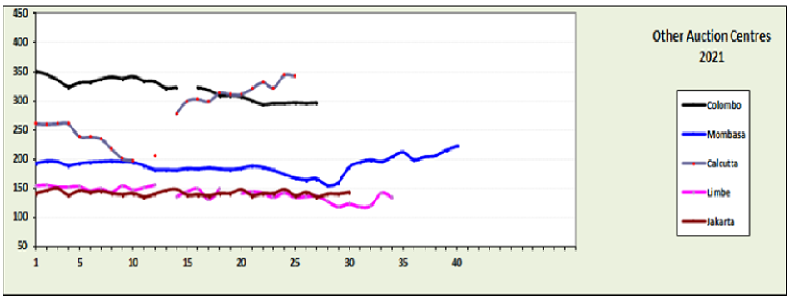
Colombo: at Sale 39 held on 5th and 6th October, 2021, The 0.7Mkg of Ex Estate teas on offer met with improved demand. Select best Western High Grown BOPs gained Rs.20/- to Rs.30/-, the below best and plainer varieties too were mostly dearer. The Western High Grown BOPFs were firm to selectively dearer based on special inquiry, the below best and plainer varieties too were firm to a little dearer at times and gained as the sale progressed. Nuwara Eliya BOPs were easier, the BOPFs mostly remained unsold. Udapussellawa BOPs met with irregular demand, the BOPFs gained selectively, whilst the others were firm. Uva BOPs were firm, the BOPFs gained Rs.20/- to Rs.30/- at times. Low Grown CTC BP1s were firm on last levels, the High and Medium types too mostly maintained. Low grown PF1s were dearer by Rs.10/- to Rs.20/-,the High and Medium types appreciated irregularly by Rs.20/- to Rs.30/-. The 2.7Mkg of Low Grown teas which were on offer met with fair demand. Select best OP1s were dearer, best and below best OP1s too met with good demand. BOP1s attracted fair interest. Select best OPAs were firm, best and below best types shed few rupees, others were firm to irregularly lower. OPs followed a similar trend. Well-made Bold Pekoes were firm, mixed varieties shed few rupees. Well-made Shotty Pekoe1s were firm, others were lower. In the Small Leaf segment, select best BOP.SP/BOPF.SP and BOPFs were firm. Select best BOPs gained following quality. Select best and best FBOPs were firm, others were irregularly lower. Select best and best FBOPF1s gained a few rupees, below best varieties were lower. FBOPFs were substantially dearer. All Premium Flowery teas met with excellent demand. Turkey, Russia, Iran and the C.I.S. countries lent fair support. Libya and Iraq were selective..

Chittagong: at Sale 21 held on 4th October, 2021, CTC LEAF: 49,191 packages of Current Season teas on offer once again met with a fairly strong demand. BROKENS: Well made good liquoring Brokens continued to be a strong market and were fully firm to slightly dearer. Their Mediums followed a similar trend and mostly sold at around last levels. Plainer varieties were about steady whilst BLF teas were an improved market. FANNINGS: Good liquoring Fannings were again a good market and sold at little dearer rate. Medium varieties were also a good market and were firm. Plainer sorts were a little easier. BLF teas met with more enquiry and withdrawals were less. CTC DUST: 12,348 packages of Current Season teas on offer met with a good demand. Good liquoring Dusts were fully firm to slightly dearer. Their Mediums were irregular around last. Plain and BLF Dusts were easier by Tk.2/- to Tk.3/- with a few withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers. COMMENTS: Demand was well sustained this week with good liquoring varieties attracting quite useful support. Blenders continued to operate strongly whilst Loose tea buyers also lent a fairly good support which resulted in a little dearer market. Dusts sold well.

Cochin: at Sale 39 held on 29th September, 2021. **CTC Leaf**: Fair demand. Good enquiry with all varieties selling at irregularly lower levels. **Buying pattern:** Up country buyers lent fair support. Exporters operated on bolder grades. **ORTHODOX Leaf:** Good Demand. Prices steady to occasionally dearer for all varieties. Fannings witnessed less enquiry. **Buying pattern:** CIS operating with support from ME and internal. **Dust**: Fair Demand. Good liquoring sorts barely steady to easier by 1-2c and sometimes more. Medium and plainer teas irregular and easier by 3c and more on the brown fibrous types and witnessed fair withdrawals. **Buying pattern**: A Major blender was active with useful support from upcountry buyers on bolder grades. Best mediums witnessed fair support from internal and regional packeters.

Calcutta: Sale 40 held on 5th, 7th and 8th October, 2021. **CTC Leaf:** There was good demand. Brighter liquoring Assams sold at irregular levels around last with better descriptions gaining with competition. Well-made, medium sorts were steady; the remainder was easier to barely steady. Better and well-made medium Dooars were around last levels. Plainer & BLF sorts were irregular & easier. **Dust:** There was good demand though interest was lower than previous week's. Bulk of the offerings were irregularly easier barring select brightest descriptions which sold around last levels. M/s Hindustan Unilever was active in the leaf and dust markets especially on brighter liquoring Assams. There was some enquiry from M/s Unilever Exports on bolder brokens. M/s Tata Consumer Products was active in both markets on better-medium and medium Assams as well as the plainer Dooars categories. Western India segments operated on better liquoring varieties. There was some interest from regional packers. Export accounts showed some interest on larger brokens. Local buyers were active on the Dooars**. ORTHODOX:** Orthodox varieties continue to attract good enquiry at last levels. A few stalky whole leaf and small brokens sometimes sold at lower rates. The Middle East was active with some demand emanating from Russia and other destinations.

Guwahati: at Sale 40 held on 5th October, 2021, **CTC:** Fair general demand. Clean liquoring sorts were barely steady while the remainder were irregular and at times tended easier following quality. Buying pattern: HUL operated actively while TCPL was selective this week. Western India buyers were active in their favored bright liquoring descriptions. Internal lent fair support. There were some export enquiry evident on larger brokens. **DUST**: Fair demand. Better liquoring varieties were barely steady to easier. Medium and plainer descriptions were irregular around last and also saw some withdrawals. Buying pattern: HUL and TCPL operated fairly actively. Western India buyers showed interest mainly on the bright liquoring teas. Other internal segments lent selective support.



News Articles of Interest

Tuesday, 13 October 2021

Hope for farmers as researchers release high-yielding tea varieties

Researchers have released new high-yielding tea varieties. According to the Tea Research Institute (TRI), the four tea clones identified as KTRI 914/11, KTRI 914/28, KTRI 914/39 and KTRI 895/7, have already been registered at the Kenya Plant Health Inspectorate Service (Kephis). Announcing the good news in Kericho on Monday, Dr Tony Maritim and Dr Evelyne Cheramgoi said they have obtained intellectual property rights, adding that the move was necessitated by the need for diversification and improvement on earning from the crop. "The tea industry in the county has been based on black tea. We are now moving to diversification. The new clones can be processed for black and green orthodox tea instead of the traditional black CTC teas," said Dr Maritim. He revealed that the four clones bring to a total of 59 tea varieties developed by the institution. "The clones, which were have released for commercialisation, are high yielding and are resistant to least and diseases," said Maritim. "The clones have wide adaptability and are suitable for low caffeine black CTC and orthodox tea. They yield up to 6,000 kgs of made tea per acre," added Cheramgoi. He pointed out that other clones such as TRFK301/4, TRFK 430/90, TRFK 371/8 can produce more than two kilograms of green leaf per bush. This means if a farmer has an acre of tea plantation with more than 5,000 bushes, he can get up to 10,000 kilograms made tea per year. In terms of earnings, if the tea bonus is, for instance Sh15, the farmer will walk home with at least Sh150,000 per year, said Maritim. Speaking during a field visit to Cheplanget and Sachangwan area in Bureti constituency where farmers are grappling with Tea Mosquito Bug (Helopeltis), Cheramgoi noted that the damage was notable on farms with clone PMC 51. "The Mosquito bug feeds on the young, green shoots (mainly the two leaves and a bud) by piercing the tissue with the proboscis and sucking the sap. This results in the leaves showing symptoms of irregular spots of 1 to 3mm in diameter," she said. Cheramgoi urged farmers to adopt elite TRI clones resistant to Helopeltis, which include TRFK 5971, TRFK 704/2, 3 TRFK 895/17, TRFK 914/11, TRFK 914/28, TRFK 914/39 and TRFK 895/7. The entomologists advised farmers on best way to control the pests: "This is the removal of all the shoots above the plucking table, to deny the bug source of nutrition, the two leaves, and a bud and allow other shoots to rejuvenate." All the affected leaves should also be removed, and this should be repeated for two or three rounds. "Plucking rounds should be shortened from 10 to 14 days to seven to 10 days as these also disrupt the bug's developmental stages and distribution," she said. Adequate fertiliser application also enables tea to resist Helopeltis attack. "It's recommended that one bag of NPK fertiliser is adequate for every 700 bushes to make tea withstand and suppress the bug," she said. She added that skiffing is recommended in cases where there is a severe attack on pluckable shoots to rejuvenate the tea shoots again. Skiffing involves the pruning of all the shoots uniformly above the plucking table using a pruning knife. "This suppresses and reduces the population drastically as it denies the bug source of food since tea will take about two to three weeks to shoot again," said Cheramgoi. County Agriculture Executive Phillip Mason said though the farmers had requested the county to provide them with elite tea varieties, the cost outweigh the budgetary allocations. "We are, however, going to work with TRI in finding the cheapest way that the new clones of tea can be provided at a cost-effective way," he said.

Source: https://www.standardmedia.co.ke/rift-valley/article/2001426057/hope-for-farmers-as-researchers-release-high-yielding-tea-varieties

Sunday, 10 October 2021

Magnificent Mozambique

Portuguese influence at the inception of the tea trade is lost to history but deeply etched in the early adoption of tea in places like Goa, Portugal's first territorial possession in Asia, and the discovery of Galle and Colombo in Ceylon (Sri Lanka) in 1505. Portuguese sea captains prized tea as a beverage and a precious cargo decades before the Chinese began trading with the Netherlands and a century before the English weighed anchor in Amoy. Nowhere is Portugal's investment in tea more evident than Mozambique, a coastal expanse in East Africa discovered in 1497 by navigator Vasco Da Gama. The explorers who landed on Mozambique's 1,600-mile (2,500 km) coast, situated across narrow straits from the island of Madagascar, found a temperate land of rolling hills and low mountains below the equator. By the early 1900s, Portugal saw an opportunity in tea cultivation in Mozambique.

The first plantations were established in the 1920s and quickly expanded to make Mozambique Africa's largest tea-producing country by the 1950s. Sadly, the fight for independence (1964-74) led to a 15-year civil war that decimated the tea industry.

ORGANIC REBIRTH

"Mozambique is the best-kept secret in the tea world," says Mohit Agarwal, Director at the Asia Tea Group, owners of Cha de Magoma and the Monte Metilile brand. Cha de Magoma is the world's largest certified bio-organic tea garden. "Consumers have not been exposed to Mozambique as the tea was only being used in blends in conventional teas," he explains. "Teas from here blend very well with the Sri Lankans or the Indian teas. Now we are exposing the full bouquet, and it's just delicious as a single-origin tea — fantastic for consumption without milk and sugar," said Agarwal. The estate is located near Gurúè in the shadow of the Namuli mountain range that rises to 7,900 feet (2,419 meters). The foothills of Zambezia province are a haven for tea estates that make tea one of the country's most important exports. There was a total of 112,000 acres under tea (45,129 ha) in 2019. There are six tea companies headquartered in Gurúè producing several locally distributed and regional brands. Cha de Magoma is the country's largest tea exporter. Cha de Magoma was planted in the 1930s with 2,000 hectares under tea. When Agarwal first visited a decade ago an estimated 39,000 hectares of Mozambique's plantations were overgrown and abandoned. Trees that had not been pruned for decades rose tall above the brush and weeds amid facilities stripped of equipment and burned. The looted hulk of Cha de Magoma's tea factory was all that remained standing. Mozambique is tropical and warm, with a dry, cooler season from May until October and a wet, hot season from November until April. It lies outside the zone of erratic weather, rising temperatures, and drought afflicting the upper Rift, where Kenya is experiencing declines in yield and tea quality. The Asia Tea Group acquired the estate in 2012 intent on mastering the difficult task of large-scale organic tea production. Agarwal

Cont……/ Page 9

News Articles of Interest continued ..

was convinced that the combination of red volcanic soil and altitude, rainfall, and seasonality that induces dormancy made the local terroir ideal for producing exceptional teas. He knew that restoring the tea plants would yield distinct, pleasing flavors because of the climate. The company purchased an abandoned plantation nearby adding 560 hectares of tea and then began several years of rebuilding and restoring the tea bushes. "The whole idea was to make organic tea affordable and available to the global audience," he said. "MRL levels and tolerance in most countries have become stringent. Converting this entire site of 2,560 hectares (6,325 acres) of tea into [certified] organic has taken a lot of hard work. We managed to make the entire 2 million kilos of tea we produce available to consumers globally at a very reasonable, affordable price," he said. Cha de Magoma will produce 1,100 metric tons of black and green CTC (crush, tear, curl) this year with 900 metric tons of whole and broken leaf black and green teas and five metric tons of premium specialty teas. European distributor Wollenhaupt Tee GmbH describes Monte Metilile's white tea "as characterized by a light cup color and a pleasantly fruity aroma. A tea which is so completely untypical for the origin Africa. Its long, thin-wire leaves with many silver tips are more reminiscent of a specialty from China."

MAKING ORGANIC COMPOST

"The natural ecosystem that we have here is ideally suited to operate any plantation without chemicals or fertilizers," he explains. "We have a lot of green cover planted in citronella, Guatemala grass, neem, we have 6,000 hectares of land," said Agarwal. During a video tour of the tea garden, Agarwal explained that "initially we thought we could outsource organic bio-compost and bio-fertilizer from Europe or America, but we decided against it." Instead, we decided to grow everything we needed within the estate, he said. "So, we started a dairy farm," he said proudly, pointing to a herd of 50 cows mooing nearby. "We dedicated one hectare of organic grassland for every head of cattle and make the milk available to workers on the estate who produce cheese, ghee, and butter. We grow organic maize and millet to feed them, one advantage of the vast land which we own," he said. Workers also harvest estate-grown pineapple, banana, sugarcane, and many organic fruits and vegetables. Synthetic fertilizers concentrate 15 times more nitrogen than plant-based compost, and while cow dung contains about 3% *nitrogen*, 2% phosphorus, and 1% potassium, it still takes tons and tons of ground cover to fertilize the average tea garden. Cha de Magoma is gigantic by comparison to the more typical 1,000-hectare estate. "The application of biomass is done by hand. We planted hundreds of hectares of citronella and Guatemala grass and banana acres and make aerobic compost out of it. "After 45-60 days, we transfer it to the wormy bins and leave it for another 45 to 60 days for an excellent compost that is applied to each bush during the pruning year. Most of our bushes are Chinery [*Camellia sinensis-sinensis*] out here, which the Portuguese planted. Workers cut a moon shape near the trunk and fill the collar," he explains.

SELF-CONTAINED, SELF-SUSTAINED

The plantation is certified by Fairtrade International as well as Fair Trade USA. Since certification in April 2020, the estate's 5,000 workers have received substantial Fair-Trade premiums from customers, funds that have been invested in welfare projects, writes Avinash Gupta, Director of Global Sales at the Asian Tea Group. The Fair-Trade premium committee, for example, purchased an ambulance which is critical to ensure that people get health care when required and improved plumbing to provide clean drinking water. The next big project is the construction of new buildings for a school to ensure access to education for the children, he said. Organic certifications include USDA-NOP, EU Bio-Organic, and JAS (Japan). According to Gupta, Rainforest Alliance, Naturland, Non-GMO, and FSSC22000, certifications are in progress and are expected to be in place very soon. Annual production of two million kilos of tea requires three factory buildings on foundations originally constructed by colonial Portuguese in the 1960s. The factories have since been refurbished and equipped with state-of-the-art machinery. There are two lines of CTC machines in the Monte Metilile factory. The largest factory, Monte Branco, produces black CTC, green CTC on four lines, and Orthodox black and green teas. The Orthodox factory at Monte Metilile produces black and green teas, oolong, and specialty teas on 30 rolling tables. Equipment includes two-colour scanners, a steamer, and a roaster.

There is an abundance of water, enough that Cha de Magoma bottles natural spring water at a water packaging plant on the estate. The mineral water is marketed under the Monte Gurue brand. "We are in the process of reviving three hydel power units on our estate. Once completed, the green-powered turbines will fulfill much of our power requirements, said Gupta.

A forest of Eucalyptus covers much of the land, Agarwal said: "We use these forests as a renewable resource of fuel in the factories."

Buying organic

According to Fortune Business Insights, the global market for organic tea was estimated at $820 million in 2019 and growing at a compounded annual rate of 11.2% that will increase sales to $1.92 billion by 2027. The US market, where organic tea has the highest penetration globally, is currently estimated at $262.6 million. The market is primarily black tea (78% globally) in the US, that percentage increases to 80%. *Organic food* sales made up 5.8% of total food sales in the US and have grown every year since 2008. Tea is mainly purchased at grocery and mass-market outlets (80%), where organic tea is not as widely available as conventional tea. Three out of four conventional grocers stock organic goods, and tea is available at 20,000 natural and specialty food stores. The long-standing popularity of at-home consumption increased retail sales of tea bags during the pandemic, which is expected to drive growth in the upcoming years, according to Fortune's Organic Tea Market report. Research and markets predicts a slower CAGR of 5.75% during the years 2020-25. According to the report, the Organic Tea Market "is quickly reaching its pre-COVID levels, and a healthy growth rate is expected over the forecast period, driven by the economic revival in most of the developing nations," according to the report. "We hope to convert conventional consumers of tea to organic," said Agarwal. "The barrier for people buying organic teas in the past has been price, he said. "Our target is to provide organic tea very close or at the current price of the conventional teas so it can be marketed and consumed in mass," says Agarwal. "That is the biggest advantage as Mozambique will offer quality value for money and affordable organic product," he said. "If I can provide them an organic cup at a measured price, I've done what I started out to do," he said.

Regional Weather Conditions and World Crop

Kenya: Murang'a: There was 18mm of rainfall recorded in 1 wet day of the week. The highest and lowest temperatures were 27˚c & 12˚c respectively. Crop intake averaged 133 tonnes /day on a 6 day plucking cycle. The weather condition was sunny and rainy.

Nyeri: The week was a bit dry. The rainfall recorded through the week was 4.7 mm in 2 wet days. The highest and lowest temperatures were 23˚c & 12˚c respectively. Crop intake was at an average of 67 tonnes/day on a 6 day plucking cycle.

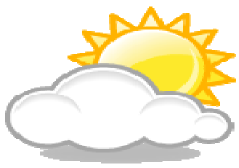
Meru: The week was sunny and warm with the exception of Saturday and Sunday which were cloudy and cold in the mornings. No rainfall activity was recorded throughout the week.

The highest and lowest temperature were 27˚c & 15˚c respectively. Crop intake averaged 42 tonnes/day on a six day plucking cycle.

Sotik: The week continued to experience cloudy and cool conditions accompanied by showers throughout the week. The area received 54.6 mm of rainfall spread in six wet days.

The highest and lowest temperatures were 26˚c & 11˚c respectively. Factory utilization remained as at last week's levels.

Kericho: The week was partly sunny in the mornings followed by cloudy and rainy afternoons. A total of 60.1 mm of rainfall was recorded. Average temperatures were highs of 22°Celsius and lows of 11° Celsius. Crop intake went up by 21% compared to the previous week's levels.



The trouble with weather forecasting is that it is right too often for us to ignore it and wrong too often for us to rely on it.

Crop on offer is likely to maintain current low levels due to recent hailstorms.

Uganda: there was some rainfall activity in most tea growing areas. Fort Portal area recieved 70mm (111mm), Hoima received 93 mm (52mm). Bushenyi recieved 32mm (89mm). Kibale recieved 58mm(26mm) of rainfall. Average temperatures were highs of 30° Celsius and lows of 15°Celsius. Crop levels are high.

Weather forecast for 13th October to 20th October 2021

Headline: Moderate rainfall is expected in parts of south-western Sudan, western South Sudan, western and southern Ethiopia, and western Burundi and Rwanda. Temperatures are expected to be warmer than average in most regions.

Rainfall

Heavy rainfall (top 10% on record) is expected over localized areas in south-western Sudan, southern Ethiopia, and central Somalia.

Moderate rainfall between 50 - 100 mm is expected in parts of central and western South Sudan, south-western Sudan, south-western Uganda, Rwanda, Burundi, part of central and western Kenya, few areas in southern and western Ethiopia, and parts of central Somalia.

- **Light rainfall of less than 30 mm** is expected over southern Sudan, much of South Sudan, western and southern Ethiopia, central and southern Somalia, central and western Kenya, southern Uganda, and much of Tanzania.

Dry conditions are expected in central and northern Sudan, northern and eastern Ethiopia, Eritrea, Djibouti, northern Somalia, northern Kenya, and central and southern Tanzania.

Crop Production Kenya: The crop production is on the rise with the rise in rainfall. The short rains are here and the crop is building up. The fertilizer flush is also being experienced in those areas where fertilizer was applied particularly the KTDA small holder farms

The cold season that started in earnest in early June has eased up thus encouraging crop productivity.

Uganda: Crop volumes are high. This past week there was some good rainfall activity recorded in all the tea growing areas. This has increased the crop volumes.

Malawi: Crop intake is fairly low.

World Production from Main Producing Countries over the Past Twelve Months															Production over calendar years	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	+ / - Variance	2020	2019
Bangladesh	0.3	1.2	1.7	3.9	6.3	13.5	12.6	14.4	12.1	13.4	10.5	7.0	52.7	5.0	90.7	94.6
North India	-	2.2	46.9	51.4	77.4	143.6	157.2	153.2	163.8	155.6	127.6	53.4	631.9	98.9	1,033.4	1,170.6
South India	16.1	15.3	19.6	22.0	24.4	25.9	21.8	16.4	24.1	20.2	21.4	18.1	161.5	25.9	219.4	218.7
Sri Lanka	23.1	22.3	28.4	29.6	30.4	25.9	26.2	23.7	21.9	23.4	24.8	28.5	209.6	32.3	275.9	298.1
Kenya	48.9	43.3	48.7	44.3	45.3	43.5	36.6	38.5	43.4	48.3	47.7	54.4	274.0	(27.7)	570.6	459.0
Uganda	6.1	4.5	6.4	6.9	7.0	6.5	5.5	4.5	6.0	7.6	6.6	6.7	10.6	(1.4)	28.3	59.7
Tanzania	2.8	3.3	3.3	2.9	2.5	1.9	1.2	0.8	1.7	2.7	2.5	2.2	16.7	(0.8)	28.6	33.9
Rwanda	3.2	3.0	3.4	3.3	3.7	3.3	2.1	1.5	1.7	2.5	3.3	3.5	23.5	1.3	33.2	32.2
Malawi	7.0	7.2	8.0	6.4	3.8	2.1	1.8	2.1	4.0	2.1	1.4	5.3	42.4	6.0	45.2	48.3
Total	107.5	101.1	160.0	163.8	193.8	259.7	221.7	211.3	4.0	4.6	245.8	179.1	1,422.9	139.5	2,325.3	2,415.1
Variance	(4.6)	(0.2)	34.0	39.6	5.1	30.4	19.0	15.0	1.2	0.0	0.0	0.0	139.5			

*Monthly figures in **"BLACK"** are for 2021 whilst figures in **"BLUE"** are for 2020*

Mombasa Auction—Weekly Sale Average Prices (All teas) 2021

Sale Nos.	Sale Date	Kilos sold Weekly	Kilos Sold monthly	Year : 2021 Av.Price US$ weekly	Year : 2021 Av. Price US$ monthly	Year : 2020 Av. Price US$ monthly	Year : 2019 Av. Price US$ monthly
1	05-Jan-21	9,791,304		1.93			
2	12-Jan-21	10,195,498		1.97			
3	19-Jan-21	9,094,727		1.96			
4	26-Jan-21	11,713,721		1.89			
			40,795,250		1.94	2.17	2.09
5	02-Feb-21	12,192,341		1.93			
6	09-Feb-21	12,945,087		1.95			
7	16-Feb-21	13,051,731		1.96			
8	23-Feb-21	11,798,728	49,987,885	1.97	1.95	2.03	2.03
9	02-Mar-21	11,205,377		2.06			
10	09-Mar-24	11,015,249		1.95			
11	16-Mar-21	11,259,688		1.89			
12	23-Mar-21	11,064,181		1.88			
13	30-Mar-21	11,146,680	55,691,175	1.82	1.92	1.92	2.02
3 mths Totals:					$1.94 146,474,310 Kgs	$2.03 148,359,082 Kgs	$2.04 134,129,903 Kgs
14	06-Apr-21	11,106,771		1.82			
15	13-Apr-21	11,521,994		1.83			
16	20-Apr-21	11,178,057		1.82			
17	27-Apr-21	10,852,098		1.85			
			44,658,919		1.83	2.05	2.06
18	04-May-21	10,912,164		1.82			
19	11-May-21	11,006,663		1.80			
20	18-May-21	11,474,571		1.84			
21	25-May-21	12,002,714	45,396,112	1.88	1.84	1.89	2.18
22	02-Jun-21	11,407,495		1.86			
23	08-Jun-21	10,959,073		1.81			
24	15-Jun-21	10,896,353		1.74			
25	22-Jun-21	10,985,869		1.67			
26	29-Jun-21	11,910,098	56,158,888	1.64	1.74	1.79	1.90
6 mths Totals:					$1.87 292,688.228 Kgs	$1.97 290,761,896 Kgs	$2.04 238,404,735 Kgs
27	06-Jul-21	11,667,927		1.66			
28	13-Jul-21	6,546,887		1.54			
29	21-Jul-21	6,838,592		1.59			
30	27-Jul-21	9,347,891		1.86			
			34,401,296		1.68	1.76	1.79
31	03-Aug-21	10,430,943		1.95			
32	10-Aug-21	8,233,542		1.99			
33	17-Aug-21	6,455,808		1.96			
34	24-Aug-21	6,471,175		2.04			
35	31-Aug-21	6,849,419	38,440,886	2.13	2.01	1.92	1.92
36	07-Sep-21	6,198,339		1.99			
37	14-Sep-21	6,311,114		2.04			
38	21-Sep-21	7,032,289		2.13			
39	28-Sep-21	6,698,145	26,239,887	2.16	2.08	1.94	2.08
9 mths Totals:					$1.88 391,770,296 Kgs	$1.94 406,720,334 Kgs	$2.00 344,324,012 Kgs
40	05-Oct-21	6,884,254		2.23			
41	12-Oct-21						
42	19-Oct-21						
43	26-Oct-21		6,884,254		2.23	1.90	2.22
44	02-Nov-21						
45	09-Nov-21						
46	16-Nov-21						
47	23-Nov-21						
48	30-Nov-21		-			1.90	2.19
49	07-Dec-21						
50	14-Dec-21						
51	21-Dec-21						
			-			1.85	2.10
Sale Nos. 1 to 51 Year end Totals :						516,802,891 Kgs $1.93	454,012,998 Kgs $2.04

Summary : Sale Averages by Country

	Year : 2021 Sale Nos: 1 to 39 (9 months)			Year : 2020 Sale Nos: 1 to 39 (9 months)	
Country :	Kilos '000	Av. Prc US$	Country :	Kilos '000	Av. Prc US$
Kenya	309,571	1.97	Kenya	325,784	2.02
Uganda	53,856	1.16	Uganda	51,091	1.21
Tanzania	3,793	1.01	Tanzania	4,619	1.13
Rwanda	19,279	2.62	Rwanda	17,865	2.78
Burundi	5,040	1.98	Burundi	6,396	2.18
Malawi	-		Malawi	-	-
Mozambique	-		Mozambique	263	0.83
D R Congo	-		D R Congo	-	-
Madagascar	99	1.01	Madagascar	-	-
Ethiopia	132	1.36	Ethiopia	702	1.15
Total :	391,770	1.88		406,720	1.94

Year 2019 : 12M	454,013	2.04
Year 2018 : 12M	458,361	2.43
Year 2017 : 12M	397,646	2.81
Year 2016 : 12M	407,989	2.29
Year 2015 : 12M	358,639	2.73
Year 2014 : 12M	390,246	2.03

Compiled by : Tea Brokers East Africa Ltd