

TEA

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Tea Market Report: Sale 43 of 25th - 27th October, 2021

Fair demand for the 151,420 packages (9.95m/kgs) on offer and 21.09% remained unsold.

Current and Future Fresh Auction Offerings

Leaf Grades

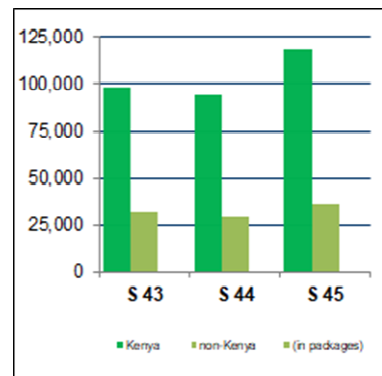
Offerings: 75,200 packages (4.88m/kgs). 20.72% were unsold.

The Best **BP1s** available advanced by up to USC12 closely following quality but a few lines shed up to USC2 and a few invoices were unsold with Brighter varieties about steady to USC24 below last week's levels and some lines remained unsold. Medium types were discounted by USC5 - USC21 and many lines remained without bids but a few improved invoices were firm to USC2 dearer. Lower Medium categories were a weak feature easing by USC4 - USC68 and some invoices were unsold but a few improved lines were marginally dearer while Plainer descriptions met an irregular interest ranging between USC2 - USC4 above previous prices to easier by USC2 -

Country	Sale 43 25 - 27 Oct'21		Sale 43 26 - 27 Oct'20		Sale 44 1 - 2 Nov'21		Sale 45 8 - 9 Nov'21	
	MG	SG	MG	SG	MG	SG	MG	SG
Kenya	86,920	11,320	91,940	9,961	94,240	9,480	107,540	10,450
Uganda	14,920	8,340	14,460	8,140	15,980	9,020	16,120	10,480
Tanzania	960	1,000	1,000	1,100	720	1,180	760	700
Rwanda	4,160	840	4,760	560	4,440	640	5,520	740
Burundi	1,200	240	1,800	420	840	240	1,040	319
Zambia	0	0	0	0	0	0	0	0
Malawi	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	0	0	0	0
Zimbabwe	0	0	0	0	0	0	0	0
D R Congo	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0	0
Ethiopia	0	0	0	0	0	0	0	0
Reprints	19,460	2,060	13,320	1,380	12,020	3,098	26,579	4,511
Total	108,160	21,740	113,960	20,181	116,220	20,560	130,980	22,689
	129,900		134,141		136,780		153,669	

USC13 with some teas neglected.

Best **PF1s** in the market shed USC18 - USC26 following quality with Brighter varieties easing by USC7 - USC26 while Medium types were about steady to USC64 below previous week's rates. Lower Medium categories were irregular with improved invoices firm to USC16 above last prices but others shed USC2 -



CTC Quotations and Highest Prices (USC)

	BP1		PF1	
Best	280	- 590	330	- 358
Good	250	- 343	330	- 360
Good Medium	245	- 296	232	- 344
Medium	260	- 264	250	- 276
Lower Medium	105	- 180	130	- 239
Plainer	090	- 150	090	- 210

USC20. Plainer types saw an irregular activity and varied between steady to USC14 dearer to easier by USC3 - USC19 and many teas were neglected.

continued ...

DUST Grades

Offerings: 52,420 packages (3.87m/kgs) with 22.01% unsold.

Best **PDUSTs** in the market eased by USC4 - USC8 with quality while Brighter varieties held steady to USC8 below last week's rates with Mediums easing by USC17 - USC19 and some invoices remained without bids but a few improved lines were firm to USC6 dearer closely following quality. Lower Medium sorts saw an irregular interest and varied between USC2 - USC14 above previous week's levels to easier by USC6 - USC27 and some lines were unsold with Plainer types irregular ranging between steady to USC34 dearer to easier by USC3 - USC21 some teas were neglected.

The Best **DUST1s** on offer were irregular with quality ranging between firm to USC4 dearer to eas-

ier by up to USC8 with Brighter types steady on last rates while medium sorts met an irregular enquiry varying between firm to USC2 dearer to easier by USC10 - USC29 and a few invoices remained unsold. Lower Medium categories were steady to USC26 below previous week's rates while Plainer descriptions were irregular and held firm to USC5 above last prices to easier by USC2 - USC11 easier and many invoices were neglected.

Secondary Grades

Offerings: 23,800 packages (1.20m/kgs) and 20.25% were unsold.

In the Secondary Catalogues, Best BPs gained while others were firm with PFs steady. Clean well sorted coloury Fannings were discounted while similar DUSTs held value. Other Fannings were steady with

DUSTs steady. BMFs were well absorbed.

Markets

Pakistan Packers, Egyptian Packers, Yemen, other Middle Eastern countries, Bazaar and Russia were active but at lower levels with less support from Kazakhstan, other CIS nations, UK and Sudan. There were some purchases for Iran but Afghanistan were subdued. Local Packers were active in line with price. Somalia were active at the lower end of the market but at lower levels.

CTC Quotations and Highest Prices (USC)

	PD		D1	
Best	350	- 384	314	- 344
Good	350	- 386	310	- 350
Good Medium	326	- 368	280	- 326
Medium	258	- 276	235	- 267
Lower Medium	096	- 274	105	- 224
Plainer	074	- 165	076	- 165

Secondary Quotations (USC)

	BP/BP2	PF/PF2	FNGS1/FNGS	DUST / DUST2	BMF
Best/Good	234 - 290		130 - 216	080 - 261	
Good Medium / Medium			135 - 176	122 - 240	
Lower Medium	100 - 158	092 - 175	076 - 162	072 - 132	069 - 074
Plainer	085 - 122	080 - 186	078 - 155	088 - 147	066 - 072

Average Auction Hammer Quantities and Prices by Country

Country of Origin	Main			Secondary			Total			Total for Corresponding Sale for Last Year		
	Pkgs	Kgs	USC	Pkgs	Kgs	USC	Pkgs	Kgs	USC	Pkgs	Kgs	USC
Kenya	78,500	5,500,215	256	9,260	455,490	120	87,760	5,955,705	246	96,929	6,573,859	201
Uganda	10,880	682,192	113	7,180	348,844	90	18,060	1,031,036	105	21,720	1,249,783	129
Tanzania	680	39,620	112	780	37,642	94	1,460	77,262	103	2,300	125,024	118
Rwanda	2,960	209,460	327	520	35,428	183	3,480	244,888	306	4,600	317,108	285
Burundi	1,560	100,659	232	339	17,590	144	1,899	118,249	219	2,160	134,746	224
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Malawi	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
Madagascar	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
D R Congo	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-

Total	94,580	6,532,146	242	18,079	894,994	110	112,659	7,427,140	226	127,709	8,400,520	193
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Sale Number	Previous Sale's Quantities and Prices									Total for Corresponding Sale for Last Year		
	Main			Secondary			Total			Pkgs	Kgs	USC
Sale 42/21	90,955	6,238,438	245	17,980	909,231	115	108,935	7,147,669	229	120,373	7,988,208	191
Sale 41/21	89,825	6,206,553	246	17,380	877,199	119	107,205	7,083,753	231	112,836	7,470,767	188
Sale 40/21	79,440	5,480,191	242	16,061	787,453	116	95,501	6,267,644	226	108,020	7,135,950	191
Sale 39/21	80,320	5,530,742	232	15,000	737,727	115	95,320	6,268,468	218	109,320	7,232,272	191
Sale 38/21	76,781	5,293,616	226	17,751	865,527	113	94,532	6,159,143	210	114,273	7,513,140	189
Sale 37/21	72,600	5,023,415	219	17,279	854,767	114	89,879	5,878,182	204	105,700	6,951,917	197

Average Auction Hammer Prices by Grade and Country

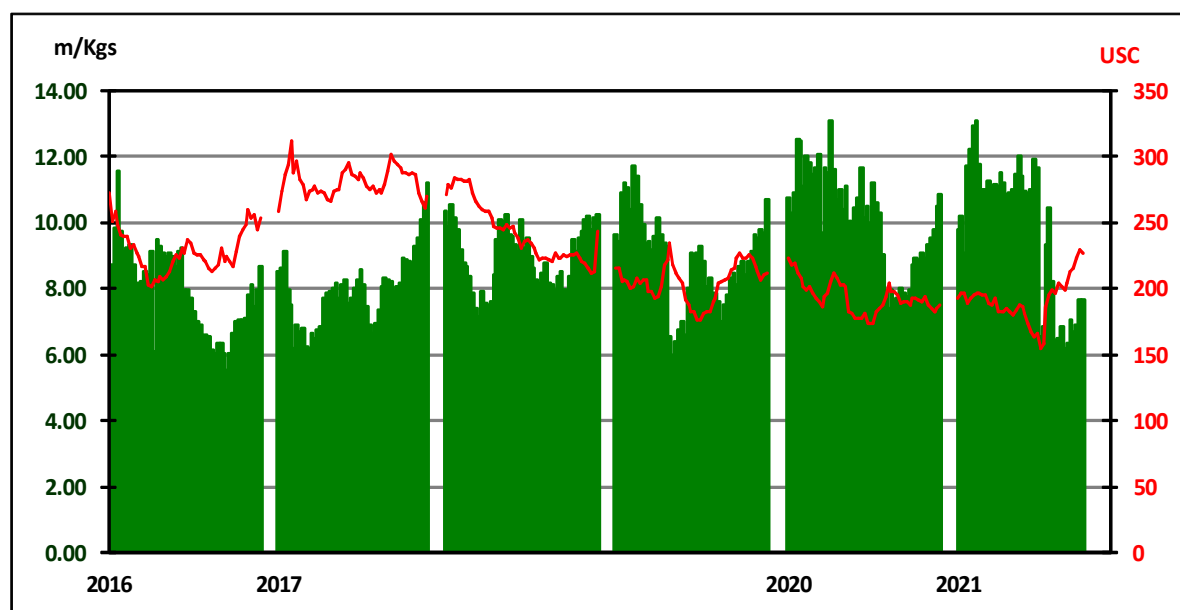
Country of Origin	Current Sale's Prices per Grade											Corresponding Prices per Grade for Last Year										
	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av		
Kenya	206	268	250	258	130	158	102	137	72	246	219	211	201	204	154	127	107	102	75	201		
Uganda	107	128	108	111	102	110	104	91	68	105	143	143	144	141	136	123	99	87	72	129		
Tanzania	105	116	115	117	92	129	80	95	69	103	141	140	133	134	135	122	88	89	72	118		
Rwanda	428	314	284	283	262	-	185	149	-	306	381	263	291	251	235	167	172	126	-	285		
Burundi	200	257	230	232	-	-	138	147	-	219	260	263	217	214	-	-	125	122	-	224		
Zambia	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Malawi	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Madagascar	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
D R Congo	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Total	194	259	235	237	120	134	112	120	70	226	219	207	196	196	161	126	109	97	73	193		

Sale Number	Previous Sale's Prices per Grade											Corresponding Prices per Grade for Previous Year										
	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av		
Sale 42/21	225	266	231	231	138	135	115	127	72	229	223	200	194	189	162	125	114	103	73	191		
Sale 41/21	228	271	231	218	139	133	117	126	73	231	205	196	194	191	179	127	111	108	72	188		
Sale 40/21	228	259	231	225	132	135	120	127	74	226	214	196	202	196	176	124	112	107	70	191		
Sale 39/21	235	247	215	222	137	127	108	125	74	218	219	190	203	201	174	125	108	104	68	191		
Sale 38/21	216	242	213	214	138	130	104	123	74	210	215	191	201	201	188	124	109	105	66	189		
Sale 37/21	235	231	202	211	143	123	107	124	73	204	228	203	203	198	186	124	111	109	67	197		

Average Auction Prices and Quantities by Country

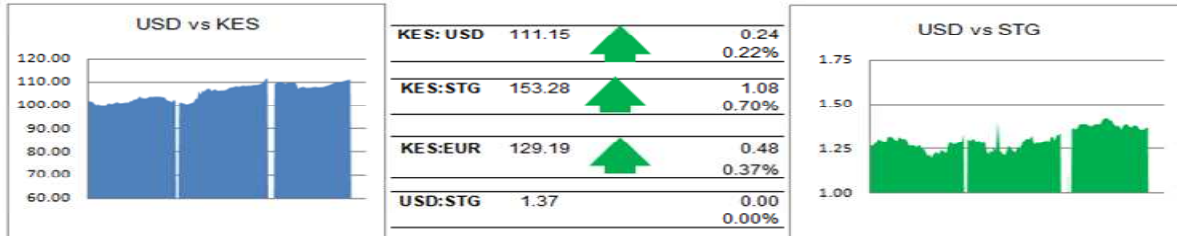
Country	Previous Sale Sale 42/21		Year To Date 2021		Last Year Sale 42/20		Year To Date 2020		Variance Year To Date	
	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC
Kenya	6,085,803	243	327,210,020	199	6,957,131	198	345,270,522	202	-18,060,503	-3
Uganda	1,138,718	114	56,994,318	116	1,179,196	130	54,363,382	121	2,630,936	-5
Tanzania	40,952	102	3,942,304	101	39,248	119	4,693,766	113	-751,462	-12
Rwanda	269,245	343	20,160,672	265	364,580	280	19,001,945	277	1,158,727	-12
Burundi	110,646	226	5,425,690	199	153,961	213	6,812,184	217	-1,386,494	-18
Zambia	-	-	-	-	-	-	-	-	0	0
Malawi	-	-	-	-	-	-	-	-	0	0
Mozambique	-	-	-	-	-	-	262,989	83	-262,989	-83
Madagascar	-	-	98,943	101	-	-	-	-	98,943	101
Zimbabwe	-	-	-	-	-	-	-	-	0	0
D R Congo	-	-	-	-	-	-	-	-	0	0
Ethiopia	9,572	125	155,720	135	1,765	92	704,169	115	-548,449	20
Total	7,654,936	227	413,987,666	190	8,695,881	192	431,108,957	194	-17,121,291	-4

Mombasa Weekly Average Auction Quantities and Prices 2016—2021



	Jan		Feb		Mar		Apr		May		Jun		Jul		Aug		Sep		Oct		Nov		Dec		Total	
	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC
2021	40.8	194	49.9	195	55.7	192	44.7	183	45.4	184	56.2	174	34.4	168	38.4	201	26.2	208	22.2	226					413.9	190
2020	44.4	217	47.4	203	56.5	192	46.9	205	42.5	189	53.0	181	42.3	176	34.6	192	39.1	194	33.3	192	36.1	190	40.6	187	516.8	193
2019	52.2	209	44.1	203	37.8	202	47.9	206	25.6	218	30.7	190	44.0	179	31.3	192	30.6	208	42.5	222	37.0	219	30.2	210	454.0	204
2018	50.7	278	35.0	282	30.3	265	40.6	252	39.9	246	38.0	239	44.9	233	33.6	223	32.9	223	42.9	225	39.5	219	30.1	213	458.4	243
2017	41.7	284	26.5	286	25.6	273	29.2	272	39.9	275	31.5	289	32.4	283	27.8	275	32.9	286	41.9	291	36.3	283	31.9	266	397.6	281
2016	38.4	256	37.4	238	41.8	224	36.1	204	45.4	212	35.3	227	29.9	231	32.8	219	24.5	222	25.2	222	37.2	250	24.0	251	407.9	229

Exchange Rates (2019-2021)



During the week the Kenya Shilling traded between KES 110.90-111.15 and reached 111.15 at its lowest end week. Expectations are that the Kenya Shilling against US Dollar will trade at the level of 110.50 - 111.50 in the coming week.

(These figures are given as a guide and readers are advised not to use them as a basis for business transactions)

Auction Quantities

Country Offerings	This Week Sale 43/21		Year To Date 2021		Year To Date 2020		Variance Year To Date	
	Packages	Kgs	Packages	Kgs	Packages	Kgs	Packages	Kgs
Kenya	93,860	5,549,363	4,927,276	332,229,209	5,228,631	354,011,319	-301,355	-21,782,111
Uganda	23,274	1,363,937	991,335	57,338,700	959,101	55,407,149	32,234	1,931,551
Tanzania	800	41,936	80,079	4,368,436	95,929	5,104,928	-15,850	-736,492
Rwanda	4,100	281,680	289,979	19,865,174	285,148	19,493,414	4,831	371,760
Burundi	1,400	84,664	82,820	5,142,056	108,317	6,853,530	-25,497	-1,711,474
Zambia	0	0	0	0	0	0	0	0
Malawi	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	4,862	267,279	-4,862	-267,279
Madagascar	0	0	2,020	99,835	0	0	2,020	99,835
Zimbabwe	0	0	0	0	0	0	0	0
D R Congo	0	0	0	0	0	0	0	0
Ethiopia	160	9,572	2,300	130,640	13,440	672,108	-11,140	-541,468
Total	123,594	7,331,152	6,375,809	419,174,049	6,695,428	441,809,727	-319,619	-22,635,678

Sellers' Main Grade Quantities (in Packages)

Origin	BP 1			PF 1			PD			D 1			Total		
	S 43	S 44	S 45	S 43	S 44	S 45	S 43	S 44	S 45	S 43	S 44	S 45	S 43	S 44	S 45
KTDA	7840	9680	15160	32400	33840	42640	15680	15520	16720	6640	6520	6760	62560	65560	81280
Unilever Tea	880	720	1220	720	280	380	1160	1040	960	120	200	200	2880	2240	2760
James Finlay	640	600	520	680	480	1240	980	600	920	0	0	0	2300	1680	2680
Eastern Produce	1960	1600	1360	2600	2720	3,400	2880	3640	3560	880	840	1240	8320	8800	9560
Others (K)	4980	3800	5,320	10000	9820	12,740	13540	12700	13480	2280	1900	2200	30800	28220	33740
Uganda	3040	2800	3679	3280	5040	5,080	4360	4560	5240	1500	1820	1700	12180	14220	15699
Tanzania	360	280	240	480	360	320	320	240	320	240	160	320	1400	1040	1200
Rwanda	1480	1520	2040	1840	2260	2520	1080	760	1120	360	400	560	4760	4940	6240
Burundi	1480	1600	1480	1040	920	800	440	400	440	400	360	360	3360	3280	3080
DR Congo	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Malawi	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Zimbabwe	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Zambia	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Ethiopia	0	0	0	0	0	0	160	160	160	0	0	0	160	160	160
Total	22660	22600	31019	53040	55720	69120	40600	39620	42920	12420	12200	13340	128720	130140	156399

Buyer Purchases of Teas Offered by Grade (in Packages)

BUYER	%	Total	BP1	PF1	PD	D1	BP2	PF2	D2	FNGS	BMF
1 CARGILL KENYA LTD	16.30	24,660	1,600	15,980	6,560	520					
2 GLOBAL TEA & COMMODITIES KENYA LTD.	10.71	16,200	720	10,480	3,240	1,080		20	640		20
3 LAB INTERNATIONAL KENYA LTD	5.77	8,720	200	1,900	4,660	1,640		80	40	200	
4 CHAI TRADING COMPANY LTD	4.85	7,340	800	4,960	840	520			180	40	
5 MOMBASA COFFEE LTD	3.98	6,020	80	120	3,860	1,760	200				
6 JAMES FINLAY MOMBASA LIMITED	3.97	6,000	40	1,500	3,940	120	40	320		40	
7 M.J. CLARKE LTD	3.53	5,340	200	1,000	2,940	160				1,040	
8 GOLD CROWN FOODS (EPZ) LTD	2.91	4,400	600	220	480	120	360	100	280	640	1,600
9 COFFTEA AGENCIES LTD	2.19	3,320	1,320	80	120			140		1,360	300
10 VAN REES KENYA LIMITED	2.16	3,260		680	1,080	280		320	40	860	
11 STANSAND (A) LTD	1.84	2,780		360	880			580		960	
12 SHAKAB EXPORT & IMPORT CO. LTD	1.35	2,040	360	1,320	280	80					
13 IMPERIAL TEAS (EPZ) LTD	1.28	1,940	960	40	160	80		280	260	160	
14 CUP OF JOE LTD	1.26	1,900	960	240			440	20		240	
15 INDO-AFRICAN TEA CO. (K) LTD.	1.03	1,560	560	840	40	40		60	20		
16 DEVCHAND KESHAVJI (K) LTD	0.98	1,480		1,480							
17 ABBAS TRADERS LTD	0.94	1,420	120	200	720	120	40	20	200		
18 CHAMU SUPPLIES LIMITED	0.91	1,380	280	440	560		100				
19 SSOE (KENYA) LIMITED	0.91	1,380	120	200	400	160	240	100	160		
20 SUMMER LINER CO. LTD	0.87	1,320	520	80			40	160		200	320
21 RANFER TEAS KENYA LTD	0.83	1,260	240	240	160	160		60	360	40	
22 AIMCO ENTERPRISES LTD	0.74	1,120					120			60	940
23 AL EMIR LIMITED	0.63	960	240	720							
24 DRINCO INTERNATIONAL LIMITED	0.50	760	440	320							
25 ALIBHAI RAMJI (MSA) LTD	0.46	700		620	40	40					
26 LULA TRADING COMPANY	0.38	580					120	100		60	300
27 MAISHA COMMODITIES	0.37	559		40	120			40	60	299	
28 EMPIRE KENYA (EPZ) LTD	0.36	540	200	320			20				
29 LINDOP & COMPANY (KENYA) LTD	0.34	520		320	40				160		
30 MAYMUN ENTERPRISES	0.30	460					80	60		280	40
31 GREEN LEAF TRADING CO. LTD	0.25	380									380
32 TRANS-ATLANTIC TRADING Co. LTD	0.24	360			160	200					
33 TROPICAL CROPS & COMMODITIES	0.22	340	40				20		40	100	140
34 MCLEOD RUSSEL AFRICA LIMITED	0.21	320	200		80	40					
35 KIRINDO TRADERS LIMITED	0.16	240	120				60				60
36 AFRO TEAS LTD	0.15	220				40			20	100	60
37 TUSHA TEA LTD	0.13	200	200								
38 JALEEL TRADING COMPANY	0.09	140						20	40	40	40
39 MOMBASA TEA TRADERS LTD	0.08	120			120						
40 TEAVANA TEA STORE LTD	0.07	100									100
41 LUTEX LIMITED	0.05	80		80							
42 TANZIL TRADING LIMITED	0.05	80									80
43 CAPITAL TEA TRADERS	0.04	60									60
44 GREAT WHITE PACKERS LTD	0.04	60			20	20		20			
45 CRYSTAL LINKS LIMITED	0.03	40					40				
Total Sold	74.48	112,659	11,120	44,700	31,580	7,180	1,920	2,500	2,500	6,719	4,440
Withdrawn	0.15	220	120				20	20		20	40
Unsold	25.37	38,377	11,380	7,840	8,920	4,900	560	400	800	3,358	219
% Unsold			50	15	22	41	22	14	24	33	5
Grand Total	100.00	151,256	22,620	52,540	40,500	12,080	2,500	2,920	3,300	10,097	4,699

Sale 42/21	74.91%	108,935	16,055	39,860	26,960	8,080	1,720	2,740	2,700	5,980	4,840
Sale 41/21	80.50%	107,205	14,320	39,020	27,745	8,740	2,420	2,660	2,680	6,120	3,500
Sale 40/21	75.03%	95,501	13,760	34,100	24,020	7,560	1,740	2,280	2,020	5,800	4,221
Sale 39/21	75.71%	95,320	14,920	33,720	23,540	8,140	1,960	2,480	1,840	5,240	3,480
Sale 38/21	75.92%	94,832	11,600	34,661	24,620	5,900	1,840	2,460	2,260	7,011	4,180
Sale 37/21	73.78%	89,879	8,780	33,160	24,600	6,060	1,979	2,860	2,160	6,300	3,980

Other Tea Auction Centres

Jakarta: at Sale 42 held on the 19th October 2021. 9,700 psacks were offered for sale today including 1,960 psacks CTC teas. There was good general demand at overall firm to dearer levels. The lower end of the market saw keen activity, pushing the prices by upto 5 usc higher.

Colombo: at Sale 41 held on 18th October, 2021, The 0.6 Mkg of Ex Estate teas on offer met with irregular demand. Select best BOPs were selectively dearer following special inquiry, the below best and plainer varieties were irregular. Select best BOPFs were irregularly lower at times, the coloury invoices in the below best category were dearer, whilst the others were firm to easier. Nuwara Eliya BOPs sold fairly well, however the BOPFs mostly remained unsold. Udapussellaw BOPs were irregular, the BOPFs were tending a little lower. Uva BOPs were firm to a little easier at times, the BOPFs were mostly easier. Low Grown CTC BP1s were firm on last levels, the High and Medium sorts were firm. Low Grown PF1s were tending a little easier, the High and Medium sorts were firm on last levels. The 1.9Mkg of Low Grown teas which were on offer met with irregular demand. Select best OP1s were firm, best and below best varieties declined a few Rupees. BOP1s met with lower demand. Select best OPA were firm, best and below best types shed few rupees, others were lower. OPs followed a similar trend. Well-made Bold Pekoes were firm, mixed varieties shed few rupees. Pekoes were lower to last. In the Small Leaf segment, select best BOP.SP/BOPF.SP and BOPFs were dearer. Select best BOPs gained following quality. Select best FBOPs were dearer, others were irregularly lower. Select best and best FBOPF1s gained a few rupees, below best varieties were firm. FBOPFs were firm. All Premium Flowery teas met with good demand. Turkey, Russia, Iran and the C.I.S. countries lent fair support. Libya and Iraq were selective.

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Chittagong: at Sale 23 held on 18th October, 2021, CTC LEAF: 48,935 packages of Current Season teas on offer met with a fairly good demand. BROKENS: Well made good liquoring Brokens were a quite good market and generally sold at around last levels. Their Mediums and plainer varieties tended easier particularly the latter. BLF teas sold fairly well at

around last rates. FANNINGS: Good liquoring Fannings once again met with a good market and were firm to slightly dearer. Medium sorts followed a similar trend and were about steady. Plain teas were a little easier following quality. BLF teas were again a good market at around last levels. CTC DUST: 12,567 packages of Current Season teas on offer met with a fairly good demand. Well made brighter liquoring teas sold at irregularly around last with select best Dusts gaining with competition. Others were slightly easier by Tk.2/- to Tk.3/- Plain and BLF Dusts met with a good market and were firm on last. Blenders lent strong support with fair interest from the Loose tea buyers. COMMENTS: Good liquoring varieties continued to receive good support and were absorbed quite readily. All others also met with a fairly good demand and were about steady to a little easier following quality. Blenders lent useful support whilst Loose tea buyers were fairly active. Good liquoring Dusts were the strong feature of the sale.

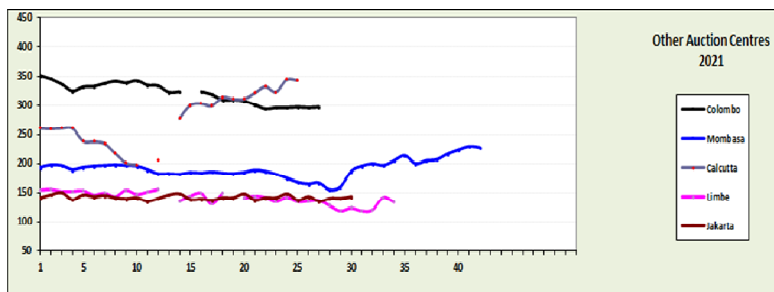
Cochin: at Sale 41 held on 13th October, 2021. **CTC Leaf:** Fair Demand Prices were irregular and tending lower. **Buying pattern:** Up country buyers lent fair support. Exporters operated on bolder grades. **ORTHODOX Leaf:** Good demand. Prices steady to easier for all varieties. **Buying pattern:** CIS operating with support from ME and internal. **Dust:** Good demand. Popular marks and better mediums teas met with good enquiry and prices realized were fully firm while the remainder teas were steady. **Buying pattern:** Major blender was active with useful support from upcountry buyers on bolder grades. Best mediums witnessed fair support from internal and regional packeters.

Auction Offerings

Centre	Week 43	Week 44	Week 45	Week 46
	26-Oct	02-Nov	09-Nov	16-Nov
Mombasa	151,420	151,518	184,759	-
Limbe	9,540	9,160	-	-
Colombo	6.5	6.5	6.2	-
Jakarta	12,040	-	-	-
Calcutta	217,439	182,317	-	-
Guwahati	180,265	142,943	-	-
Chittagong	59,753	58,073	-	-
Total	353,265	303,621	184,759	-

Calcutta: at Sale 42 held on 19th, 20th and 22nd October, 2021 with 237,486 packages on offer. **CTC Leaf:** There was good demand. Best and good Assams met with improved interest and sold at steady to at times dearer rates on competition. Well-made & good liquoring smaller brokens received more inquiry and saw a rise in levels. Other categories were irregular around last levels. Bulk of the Dooars sold at steady rates. **Dust:** There was good demand with brighter liquoring descriptions irregular around last levels whilst the remainder was barely steady. M's Hindustan Unilever was active on brighter liquoring Assams in both the leaf and dust markets. They also showed some interest on plainer Dooars in the leaf market. M's Tata Consumer Products was active on a broad cross-section of the offerings in both markets. Export accounts operated on larger brokens. Western India segments showed better interest on good liquoring Assams. Regional packers operated medium sorts. Local buyers were active on the Dooars. **ORTHODOX:** Orthodox teas continued to meet with robust demand at around last levels. However, a slightly easier tone was evident for lesser whole leaf and large brokens. Fannings also lost some value especially the smaller varieties. The Middle East shippers absorbed the larger share of offerings while Russia and the CIS were selective.

Guwahati: at Sale 42 held on 19th October, 2021 with 178,059 packages on offer. **Market CTC:** The sale witnessed improved demand across all categories at around last levels. **Buying pattern:** There was fair support from HUL/TCPL. There was improved intake by GGL. Buyers for upcountry destinations operated in strength. Exporters operated selectively. **Market Dust:** The dust sale witnessed improved demand at around last levels, more so the better liquoring varieties. Plainer dusts however continued to met with significant price resistant. **Buying pattern:** There was good support forthcoming from HUL while TCPL's intakes were significantly lower compared to the previous week. Western India/other packeters were quite active. There was very limited export enquiry at the lower price range.



News Articles of Interest



Tuesday, 26 October 2021

Sri Lanka reverses organic farming drive as tea suffers

Government backs down from ambitious plans to become the world's first completely organic farming nation, reversing ban on fertiliser imports.

Sri Lanka has backed down from its ambitious plans to become the world's first completely organic farming nation, reversing a ban on imports of chemical fertiliser. President Gotabaya Rajapaksa had imposed a total ban on agrochemicals in May, saying he wanted to make Sri Lankan farming 100 percent organic. Plantations Minister Ramesh Pathirana on Tuesday said the change was to help growers of Ceylon tea, exports of which are worth \$1.3bn annually for the island nation. "Considering the fact that there has been a quality drop in tea that was produced in factories, the government has taken the decision to import sulphate of ammonia," Pathirana told reporters in Colombo. He said imports of chemical fertiliser would continue until the island was able to produce enough organic fertiliser for local agricultural needs. Rajapaksa's policy had sparked anger among tea plantation owners and other farmers who warned that a lack of organic fertiliser and lower yields would lead to shortages. This risked compounding problems for a government already facing an unprecedented shortage of foreign exchange to import fuel, food and medicines. Last week, the government breached its own ban by importing from Lithuania 30,000 tonnes of potassium chloride, but called it "organic fertiliser". "We are not a stubborn government," government spokesman Dullas Alahapperuma told reporters at the same

briefing with Pathirana. "We are sensitive to the needs of the people."

Source: <https://www.aljazeera.com/news/2021/10/20/sri-lanka-organic-farming-tea-export-suffers>

Wednesday, 20 October 2021

Green tea catechins promote oxidative stress

Green tea has long been known to have health benefits. In particular, it contains catechins called ECG and EGCG that are said to prolong life. These two substances belong to the group of polyphenols. They are considered antioxidants, which means they counteract or prevent oxidative stress in the body caused by aggressive free radicals of oxygen. Until now, research has assumed that the catechins neutralise these free radicals and thus prevent damage to cells or DNA. One source of oxygen free radicals is metabolism; for example, when the mitochondria – the powerhouses of the cell – are working to produce energy. ETH researchers led by Michael Ristow, Professor of Energy Metabolism at the Department of Health Sciences and Technology at ETH Zurich, together with colleagues from the University of Jena, have now taken a closer look at how catechins act in the nematode worm *C. elegans*. And they have come to a different, seemingly paradoxical conclusion: rather than suppressing oxidative stress, the catechins in green tea promote it. In a study just published in the journal *Ageing*, Ristow's team shows that these polyphenols from green tea initially increase oxidative stress in the short term, but that this has the subsequent effect of increasing the defensive capabilities of the cells and the organism. As a result, the catechins in green tea led to longer life and greater fitness in nematodes that were fed to them. "That means green tea polyphenols, or catechins, aren't in fact antioxidants, but rather pro-oxidants that improve the organism's ability to defend itself, similar to a vaccination," explains study leader Ristow. However, this increase in defensive capability manifests not through the immune system, but rather by activating genes that produce certain enzymes such as superoxide dismutase (SOD) and catalase (CTL). It is these enzymes that inactivate the free radicals in the



nematode; they are essentially endogenous antioxidants. Ristow isn't surprised to see this kind of mechanism at work. His research group showed back in 2009 that the reason sport promotes health is because sporting activities increase oxidative stress in the short term, thus improving the body's defences. Consuming fewer calories has the same effect, as has been shown several times in animals. Mice fed a reduced-calorie diet live longer than those fed a normal, high-calorie diet. "So it made sense to me that the catechins in green tea would work in a similar way," Ristow explains. He goes on to say that the findings from this study translate well to humans. The basic biochemical processes by which organisms neutralise oxygen free radicals are conserved in evolutionary history and are present in everything from unicellular yeast to humans. Ristow himself drinks green tea every day, a practice he recommends. But he advises against taking green tea extracts or concentrates. "At a certain concentration, it becomes toxic," he says. High-dose catechins inhibit mitochondria to such an extent that cell death ensues, which can be particularly dangerous in the liver. Anyone consuming these polyphenols in excessive doses risks damaging their organs. While the most catechins are to be found in Japanese varieties of green tea, other green teas also contain sufficient amounts of these polyphenols. Black tea, on the other hand, contains a much lower level of catechins, since these are largely destroyed by the fermentation process. "That's why green tea is preferable to black tea," Ristow says

Source: <https://www.eurekalert.org/news-releases/932712>

Regional Weather Conditions and World Crop

Kenya: Murang'a: There was 79mm of rainfall recorded in 4 wet days of the week. The highest and lowest temperatures were 28°C & 10°C respectively. Crop intake averaged 11 tonnes/day on a 6 day plucking cycle. The weather condition was rainy and sunny.

Nyeri: The week was cold. The rainfall recorded through the week was 39.3 mm in 4 wet days. The highest and lowest temperatures were 22°C & 11°C respectively. Crop intake was at an average of 49 tonnes/day on a 6 day plucking cycle.

Meru: The weather was sunny throughout the week with the exception of Wednesday, Thursday and Saturday which had cloudy mornings. The rainfall recorded through 4 wet days was 115mm.

The highest and lowest temperature were 27°C & 16°C respectively. Crop intake averaged 38 tonnes/day on a 5 day plucking cycle.

Sotik: The week was cold and cloudy accompanied with some showers. We received 29.4mm of rainfall spread in five wet days. The highest and lowest temperatures were 26°C & 12°C respectively. Factory utilization was slightly higher than last week's levels.

Kericho: The week under review was generally sunny

In the morning followed by cloudy afternoons with sporadic precipitations. A total of 32 mm of rainfall was recorded. Average temperatures were highs of 23°C Celsius and lows of 11°C Celsius. Crop intake maintained previous week's levels.

Crop on offer is likely to remain steady as fields continue to recover from previous hail damages.



The trouble with weather forecasting is that it is right too often for us to ignore it and wrong too often for us to rely on it.

Uganda: there was increased rainfall activity in most tea growing areas. Fort Portal area received 150mm (90mm), Hoima received 249 mm (146mm). Bushenyi received 51mm (63mm). Kibale received 42mm(21mm) of rainfall. Average temperatures were highs of 28° Celsius and lows of 16° Celsius. Crop levels are high.

Weather forecast for 19th October to 26th October 2021.

Headline: Heavy to very heavy rainfall is expected in parts of southern Somalia, a few areas in southern Uganda and western Rwanda. Temperatures are expected to be warmer than usual in most regions.

Rainfall

Heavy to very heavy rainfall (top 10-5% on record) is expected in parts Bakool, Bay and Gedo regions of southern Somalia, and a few areas in southern Uganda and western Rwanda. Some of these areas are forecast to receive total rainfall above 100mm.

Moderate rainfall between 50 - 100 mm expected in south-western South Sudan,

southern Uganda, Rwanda, Burundi, north-western Tanzania, a few regions in central and western Kenya, and parts of southern Somalia.

Light rainfall of less than 30 mm is expected over parts of central South Sudan, central and northern Uganda, south-eastern Ethiopia, central and southern Somalia, eastern parts of central to western Kenya, and northern Tanzania

Dry conditions are expected in Sudan, Eritrea, Djibouti, northern and central Ethiopia, north-western Somalia, north-western Kenya into eastern Uganda, and parts of central and southern Tanzania

Crop Production Kenya: The crop production is on the rise with the rise in rainfall. The short rains are here and the crop is building up. The fertilizer flush is also being experienced in those areas where fertilizer was applied particularly the KTDA small holder farms

The cold season that started in earnest in early June has eased up thus encouraging crop productivity.

Uganda: Crop volumes are high. This past week there was increased rainfall activity recorded in most of the tea growing areas. This has continued to increase the crop volumes.

Malawi: Crop intake is fairly low .

	World Production from Main Producing Countries over the Past Twelve Months													Production over calendar years		
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	+ / -	2020	2019
														Variance		
Bangladesh	0.3	1.2	1.7	3.9	6.3	13.5	12.6	14.4	12.1	13.4	10.5	7.0	52.7	5.0	90.7	94.6
North India	-	2.2	46.9	51.4	77.4	143.6	157.2	153.2	163.8	155.6	127.6	53.4	631.9	98.9	1,033.4	1,170.6
South India	16.1	15.3	19.6	22.0	24.4	25.9	21.8	16.4	24.1	20.2	21.4	18.1	161.5	25.9	219.4	218.7
Sri Lanka	23.1	22.3	28.4	29.6	30.4	25.9	26.2	23.7	22.6	23.4	24.8	28.5	232.2	33.0	275.9	298.1
Kenya	48.9	43.3	48.7	44.3	45.3	43.5	34.7	33.6	43.4	48.3	47.7	54.4	342.3	(34.5)	570.6	459.0
Uganda	6.1	4.5	6.4	6.9	7.0	6.5	5.5	4.5	6.0	7.6	6.6	6.7	10.6	(1.4)	28.3	59.7
Tanzania	2.8	3.3	3.3	2.9	2.5	1.9	1.2	0.8	1.7	2.7	2.5	2.2	16.7	(0.8)	28.6	33.9
Rwanda	3.2	3.0	3.4	3.3	3.7	3.3	2.1	1.5	2.1	2.5	3.3	3.5	25.6	1.7	33.2	32.2
Malawi	7.0	7.2	8.0	6.4	3.8	2.1	1.8	2.1	4.0	2.1	1.4	5.3	42.4	6.0	45.2	48.3
Total	107.5	101.1	160.0	163.8	193.8	259.7	256.4	244.9	28.7	4.6	245.8	179.1	1,515.9			
Variance	(4.6)	(0.2)	34.0	39.6	5.1	30.4	17.1	10.1	2.3	0.0	0.0	0.0	133.8	133.8	2,325.3	2,415.1

Monthly figures in "BLACK" are for 2021 whilst figures in "BLUE" are for 2020

Mombasa Auction—Weekly Sale Average Prices (All teas) 2021

Sale Nos.	Sale Date	Kilos sold Weekly	Kilos Sold monthly	Year : 2021	Year : 2021	Year : 2020	Year : 2019
				Av. Price US\$ weekly	Av. Price US\$ monthly	Av. Price US\$ monthly	Av. Price US\$ monthly
1	05-Jan-21	9,791,304		1.93			
2	12-Jan-21	10,195,498		1.97			
3	19-Jan-21	9,094,727		1.96			
4	26-Jan-21	11,713,721		1.89			
			40,795,250		1.94	2.17	2.09
5	02-Feb-21	12,192,341		1.93			
6	09-Feb-21	12,945,087		1.95			
7	16-Feb-21	13,051,731		1.96			
8	23-Feb-21	11,798,728		1.97			
9	02-Mar-21	11,205,377		2.06			
10	09-Mar-21	11,015,249		1.95			
11	16-Mar-21	11,259,688		1.89			
12	23-Mar-21	11,064,181		1.88			
13	30-Mar-21	11,146,680		1.82	1.92	1.92	2.02
3 mths Totals:					\$1.94 146,474,310 Kgs	\$2.03 146,359,082 Kgs	\$2.04 134,129,903 Kgs
14	06-Apr-21	11,106,771		1.82			
15	13-Apr-21	11,521,994		1.83			
16	20-Apr-21	11,178,057		1.82			
17	27-Apr-21	10,852,098		1.85			
			44,658,919		1.83	2.05	2.06
18	04-May-21	10,912,164		1.82			
19	11-May-21	11,006,663		1.80			
20	18-May-21	11,474,571		1.84			
21	25-May-21	12,002,714		1.88	1.84	1.89	2.18
22	02-Jun-21	11,407,495		1.86			
23	08-Jun-21	10,959,073		1.81			
24	15-Jun-21	10,896,353		1.74			
25	22-Jun-21	10,985,969		1.67			
26	29-Jun-21	11,910,098		1.64	1.74	1.79	1.90
6 mths Totals:					\$1.87 292,688,228 Kgs	\$1.97 290,761,896 Kgs	\$2.04 238,404,735 Kgs
27	06-Jul-21	11,667,927		1.66			
28	13-Jul-21	6,546,887		1.54			
29	21-Jul-21	6,838,592		1.59			
30	27-Jul-21	9,347,891		1.86			
			34,401,296		1.68	1.76	1.79
31	03-Aug-21	10,430,943		1.95			
32	10-Aug-21	8,233,542		1.99			
33	17-Aug-21	6,455,808		1.96			
34	24-Aug-21	6,471,175		2.04			
35	31-Aug-21	6,849,419		2.13	2.01	1.92	1.92
36	07-Sep-21	6,198,339		1.99			
37	14-Sep-21	6,311,114		2.04			
38	21-Sep-21	7,032,289		2.13			
39	28-Sep-21	6,698,145		2.16	2.08	1.94	2.08
			26,239,887				
9 mths Totals:					\$1.88 391,770,296 Kgs	\$1.94 406,720,334 Kgs	\$2.00 344,324,012 Kgs
40	05-Oct-21	6,884,254		2.23			
41	12-Oct-21	7,678,181		2.29			
42	19-Oct-21	7,654,936		2.27			
43	26-Oct-21						
44	02-Nov-21				2.26	1.90	2.22
45	09-Nov-21						
46	16-Nov-21						
47	23-Nov-21					1.90	2.19
48	30-Nov-21						
49	07-Dec-21						
50	14-Dec-21						
51	21-Dec-21					1.85	2.10
Sale Nos. 1 to 51						516,802,891 Kgs	454,012,998 Kgs
Year end Totals :					\$1.93	\$2.04	

Summary : Sale Averages by Country

Country :	Year : 2021		Year : 2020	
	Kilos ' 000	Av. Prc US\$	Kilos ' 000	Av. Prc US\$
Kenya	309,571	1.97	325,784	2.02
Uganda	53,856	1.16	51,091	1.21
Tanzania	3,793	1.01	4,619	1.13
Rwanda	19,279	2.62	17,865	2.78
Burundi	5,040	1.98	6,396	2.18
Malawi	-	-	-	-
Mozambique	-	-	263	0.83
D R Congo	-	-	-	-
Madagascar	99	1.01	-	-
Ethiopia	132	1.36	702	1.15
Total :	391,770	1.88	406,720	1.94

Year 2019 : 12M	454,013	2.04
Year 2018 : 12M	458,361	2.43
Year 2017 : 12M	397,646	2.81
Year 2016 : 12M	407,989	2.29
Year 2015 : 12M	358,639	2.73
Year 2014 : 12M	390,246	2.03

Compiled by : Tea Brokers East Africa Ltd