

TEA

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Tea Market Report: Sale 46 of 15th - 17th November, 2021

Good and improved general demand for the 187,520 packages (12.33m/kgs) in the market and 12.66% were unsold.

Leaf Grades

Offerings: 100,200 packages (6.57m/kgs) with 8.82% remaining unsold.

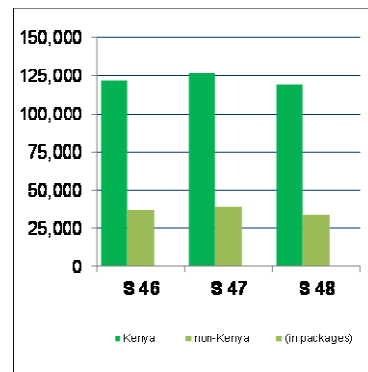
The Best BP1s on offer held steady to USC37 below previous week's levels following quality with Brighter types appreciating by USC5 - USC22 while Medium categories saw improved competition at firm to USC20 dearer but a few invoices shed up to USC5 and some lines remained unsold. Lower Mediums were irregular varying between firm to USC31 above last prices to easier by USC2 - USC10 and a few lines were unsold while Plainer descriptions varied between USC2 - USC24 dearer to easier by USC2 - USC4 and some teas were ne-

Current and Future Fresh Auction Offerings

Country	Sale 46 15 - 17 Nov'21		Sale 46 16 - 18 Nov'20		Sale 47 22 - 24 Nov'21		Sale 48 29 Nov-1 Dec'21	
	MG	SG	MG	SG	MG	SG	MG	SG
Kenya	107,580	13,980	94,540	10,500	112,280	14,240	106,440	12,580
Uganda	17,660	9,479	15,400	7,820	16,220	11,350	14,720	8,200
Tanzania	720	1,180	760	960	1,360	1,340	2,340	900
Rwanda	5,600	940	3,440	640	5,880	1,180	5,520	820
Burundi	1,520	341	1,560	440	1,680	359	1,560	259
Zambia	0	0	0	0	0	0	0	0
Malawi	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	0	0	0	0
Zimbabwe	0	0	0	0	0	0	0	0
D R Congo	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0	0
Ethiopia	0	0	0	0	0	0	0	0
Reprints	24,140	3,640	13,780	812	17,580	5,059	17,320	4,314
Total	133,080	25,920	115,700	20,360	137,420	28,469	130,580	22,759
	159,000		136,060		165,889		153,339	

glected.

Best PF1s in the market gained USC5 - USC12 with quality while Brighter categories advanced by USC10 - USC11 following quality. Medium types were better absorbed appreciating by USC2 - USC30 with Lower Medium categories irregular varying between USC4 - USC17 dearer to easier by USC6 - USC14 and some lines



CTC Quotations and Highest Prices (USC)

	BP1		PF1	
Best	267	- 505	315	- 346
Good	260	- 368	311	- 340
Good Medium	255	- 326	290	- 340
Medium	260	- 264	252	- 288
Lower Medium	100	- 181	110	- 226
Plainer	080	- 144	068	- 198

were unsold. Plainer sorts ranged between USC5 -USC26 above last prices to easier by USC2 - USC10 with poorest neglected.

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DUST Grades

Offerings: 57,720 packages (4.26m/kgs) with 11.40% unsold.

The Best **PDUSTs** on offer gained up to USC3 following quality but a few lines eased by up to USC5 with Brighter categories USC2 - USC6 easier. Medium types held steady to USC15 below previous week's levels where sold while Lower Medium varieties were irregular varying between firm to USC33 dearer to easier by USC2 - USC18. Plainer categories varied between steady to USC16 above last prices to easier by USC3 - USC12 and some invoices were neglected.

Best **DUST1s** in the market were steady to USC12 dearer while brighter sorts held firm to USC18 above previous week's rates to easier by up to USC12. Medium

categories were firm to USC9 dearer while Lower Medium types met improved absorption appreciating by USC2 -USC29 but a few invoices were discounted by up to USC8 where sold. Plainer varieties saw an irregular interest ranging between steady to USC22 above last rates to easier by USC2 - USC16 with some teas neglected on account of quality.

Secondary Grades

Offerings: 29,600 packages (1.50m/kgs) with 28.11% unsold.

In the Secondary Catalogues, BPs were discounted while PFs gained. Clean well sorted coloury Fannings were firm with DUSTs dearer. Other Fannings gained while similar DUSTs appreciated. BMFs were well absorbed at dearer rates.

Markets

Pakistan Packers and Bazaar showed more and strong enquiry with useful and strong support from Egyptian Packers. There was increased interest from Kazakhstan, other CIS states and Russia while UK were active but at lower levels with reduced support from Yemen and other Middle Eastern countries. Sudan were quiet but there were some purchases for Southern Sudan with Iran quieter while Afghanistan were subdued. There was good activity from Local Packers on account of price. Somalia were more active at the lower end of the market.

CTC Quotations and Highest Prices (USC)

	PD		D1	
Best	325	- 354	312	- 354
Good	324	- 348	312	- 346
Good Medium	320	- 336	290	- 328
Medium	258	- 264	235	- 271
Lower Medium	090	- 288	102	- 230
Plainer	058	- 180	054	- 184

Secondary Quotations (USC)

	BP/BP2	PF/PF2	FNGS1/FNGS	DUST / DUST2	BMF
Best/Good	200 - 260	220 - 280	124 - 272	080 - 272	075
Good Medium / Medium			125 - 176	128 - 229	
Lower Medium	080 - 147	090 - 166	072 - 154	072 - 114	069 - 092
Plainer	080 - 111	079 - 186	078 - 144	070 - 138	066 - 078

Average Auction Hammer Quantities and Prices by Country

Country of Origin	Main			Secondary			Total			Total for Corresponding Sale for Last Year		
	Pkgs	Kgs	USC	Pkgs	Kgs	USC	Pkgs	Kgs	USC	Pkgs	Kgs	USC
Kenya	108,580	7,574,648	257	10,400	517,379	115	118,980	8,092,027	248	98,477	6,665,771	201
Uganda	15,100	972,950	115	8,639	421,000	85	23,739	1,393,950	106	19,080	1,118,158	130
Tanzania	1,000	61,704	97	800	35,520	82	1,800	97,224	92	1,400	75,124	119
Rwanda	5,640	392,800	322	620	40,840	189	6,260	433,640	310	3,853	262,665	268
Burundi	1,040	67,936	243	341	16,242	145	1,381	84,178	224	1,860	113,700	213
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Malawi	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
Madagascar	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
D R Congo	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Total	131,360	9,070,038	243	20,800	1,030,981	105	152,160	10,101,019	229	124,670	8,235,418	193

Sale Number	Previous Sale's Quantities and Prices									Total for Corresponding Sale for Last Year		
	Main			Secondary			Total			Pkgs	Kgs	USC
Sale 45/21	128,479	8,804,489	235	19,754	981,419	109	148,233	9,785,907	222	127,820	8,399,022	190
Sale 44/21	100,600	6,939,853	238	16,000	815,606	103	116,600	7,755,459	224	124,640	8,203,849	192
Sale 43/21	94,580	6,532,146	242	18,079	894,994	110	112,659	7,427,140	226	127,709	8,400,520	193
Sale 42/21	90,955	6,238,438	245	17,980	909,231	115	108,935	7,147,669	229	120,373	7,988,208	191
Sale 41/21	89,825	6,206,553	246	17,380	877,199	119	107,205	7,083,753	231	112,836	7,470,767	188
Sale 40/21	79,440	5,480,191	242	16,061	787,453	116	95,501	6,267,644	226	108,020	7,135,950	191

Average Auction Hammer Prices by Grade and Country

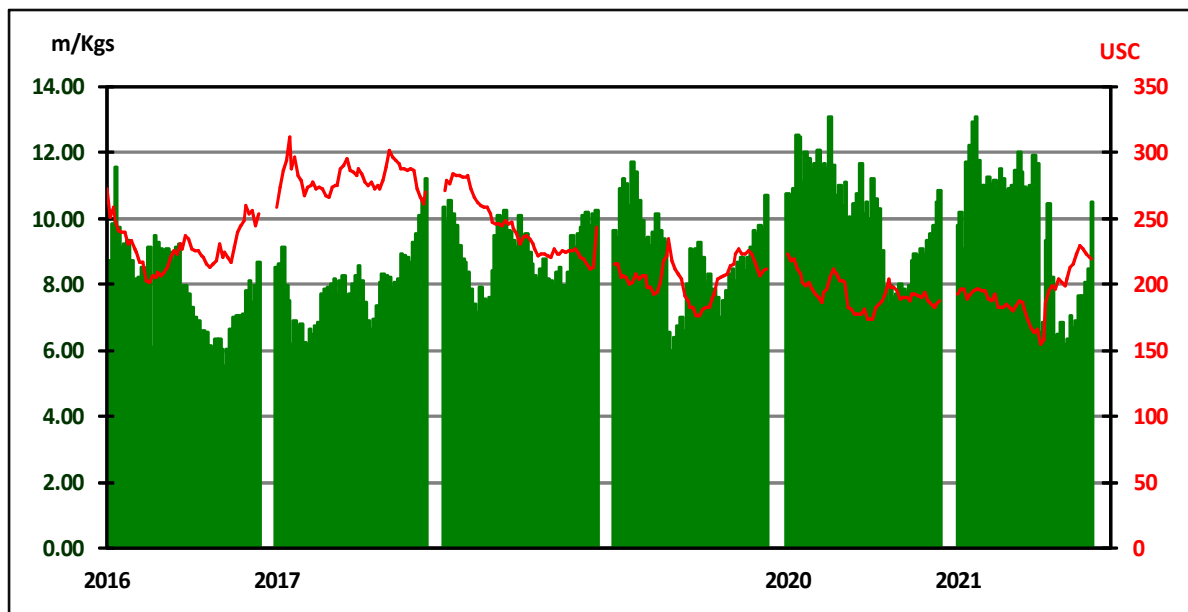
Country of Origin	Current Sale's Prices per Grade										Corresponding Prices per Grade for Last Year									
	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av
Kenya	219	271	246	243	110	145	112	122	75	248	222	214	196	194	139	137	104	101	75	201
Uganda	101	130	116	100	93	103	78	87	71	106	147	143	143	139	126	133	103	92	73	130
Tanzania	90	124	95	80	80	102	93	87	75	92	131	144	138	139	104	133	84	83	77	119
Rwanda	407	302	306	293	227	260	170	177	75	310	316	267	247	233	240	169	182	141	-	268
Burundi	213	274	245	222	-	-	153	140	-	224	206	252	228	210	-	-	130	125	-	213
Zambia	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Malawi	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Madagascar	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
D R Congo	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total	210	263	230	215	112	128	112	107	73	229	219	210	190	186	141	136	108	99	74	193

Sale Number	Previous Sale's Prices per Grade										Corresponding Prices per Grade for Previous Year									
	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av
Sale 45/21	206	248	229	227	135	134	107	113	71	222	215	208	190	195	150	128	112	100	77	190
Sale 44/21	212	248	234	234	121	122	100	110	70	224	211	211	193	188	162	121	113	100	74	192
Sale 43/21	194	259	235	237	120	134	112	120	70	226	219	207	196	196	161	126	109	97	73	193
Sale 42/21	225	266	231	231	138	135	115	127	72	229	223	200	194	189	162	125	114	103	73	191
Sale 41/21	228	271	231	218	139	133	117	126	73	231	205	196	194	191	179	127	111	108	72	188
Sale 40/21	228	259	231	225	132	135	120	127	74	226	214	196	202	196	176	124	112	107	70	191

Average Auction Prices and Quantities by Country

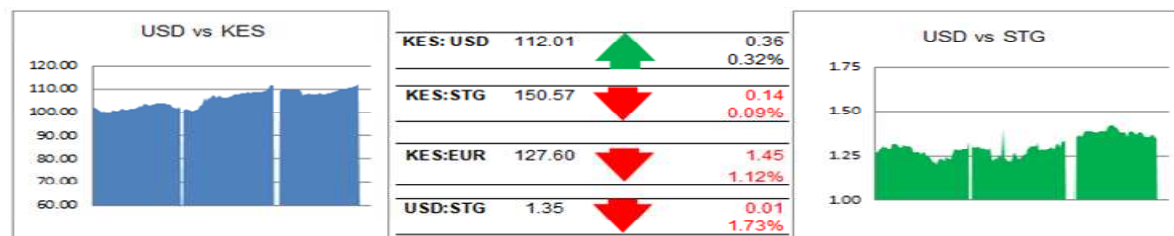
Country	Previous Sale Sale 45/21		Year To Date 2021		Last Year Sale 45/20		Year To Date 2020		Variance Year To Date	
	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC
Kenya	8,322,802	239	348,579,581	202	7,242,424	199	366,432,732	201	-17,853,152	1
Uganda	1,610,070	100	61,122,862	115	1,380,486	130	58,429,985	122	2,692,877	-7
Tanzania	67,932	91	4,160,456	101	87,324	117	5,025,482	114	-865,026	-13
Rwanda	417,028	313	21,174,616	267	238,592	258	19,890,921	277	1,283,695	-10
Burundi	61,886	228	5,709,899	200	109,029	206	7,204,088	217	-1,494,189	-17
Zambia	-	-	-	-	-	-	-	-	0	0
Malawi	-	-	-	-	-	-	-	-	0	0
Mozambique	-	-	-	-	-	-	262,989	83	-262,989	-83
Madagascar	-	-	98,943	101	-	-	-	-	98,943	101
Zimbabwe	-	-	-	-	-	-	-	-	0	0
D R Congo	-	-	-	-	-	-	-	-	0	0
Ethiopia	-	-	155,720	135	-	-	705,153	115	-549,433	20
Total	10,479,718	219	441,002,076	192	9,057,855	190	457,951,350	194	-16,949,274	-2

Mombasa Weekly Average Auction Quantities and Prices 2016—2021



	Jan		Feb		Mar		Apr		May		Jun		Jul		Aug		Sep		Oct		Nov		Dec		Total	
	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC
2021	40.8	194	49.9	195	55.7	192	44.7	183	45.4	184	56.2	174	34.4	168	38.4	201	26.2	208	30.3	226	19.0	220			441.0	192
2020	44.4	217	47.4	203	56.5	192	46.9	205	42.5	189	53.0	181	42.3	176	34.6	192	39.1	194	33.3	192	36.1	190	40.6	187	516.8	193
2019	52.2	209	44.1	203	37.8	202	47.9	206	25.6	218	30.7	190	44.0	179	31.3	192	30.6	208	42.5	222	37.0	219	30.2	210	454.0	204
2018	50.7	278	35.0	282	30.3	265	40.6	252	39.9	246	38.0	239	44.9	233	33.6	223	32.9	223	42.9	225	39.5	219	30.1	213	458.4	243
2017	41.7	284	26.5	286	25.6	273	29.2	272	39.9	275	31.5	289	32.4	283	27.8	275	32.9	286	41.9	291	36.3	283	31.9	266	397.6	281
2016	38.4	256	37.4	238	41.8	224	36.1	204	45.4	212	35.3	227	29.9	231	32.8	219	24.5	222	25.2	222	37.2	250	24.0	251	407.9	229

Exchange Rates (2019-2021)



During the week the Kenya Shilling traded between KES 111.70-112.05 and reached 112.05 at its lowest end week. Expectations are that the Kenya Shilling against US Dollar will trade at the level of 111.50 - 112.00 in the coming week.

(These figures are given as a guide and readers are advised not to use them as a basis for business transactions)

Auction Quantities

Country Offerings	This Week Sale 45/21		Year To Date 2021		Year To Date 2020		Variance Year To Date	
	Packages	Kgs	Packages	Kgs	Packages	Kgs	Packages	Kgs
Kenya	121,560	8,191,978	5,368,786	362,208,292	5,545,611	375,030,700	-176,825	-12,822,408
Uganda	27,139	1,599,071	1,093,334	63,288,625	1,027,921	59,434,296	65,413	3,854,329
Tanzania	1,900	94,972	87,299	4,742,216	101,629	5,405,512	-14,330	-663,296
Rwanda	6,540	449,546	312,859	21,444,356	298,528	20,379,051	14,331	1,065,305
Burundi	1,861	107,138	88,560	5,483,984	114,297	7,217,176	-25,737	-1,733,192
Zambia	0	0	960	56,740	0	0	960	56,740
Malawi	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	4,862	267,279	-4,862	-267,279
Madagascar	0	0	2,020	99,835	0	0	2,020	99,835
Zimbabwe	0	0	0	0	0	0	0	0
D R Congo	0	0	0	0	0	0	0	0
Ethiopia	0	0	2,300	130,640	13,440	672,108	-11,140	-541,468
Total	159,000	10,442,705	6,956,118	457,454,688	7,106,288	468,406,122	-150,170	-10,951,434

Sellers' Main Grade Quantities (in Packages)

Origin	BP 1			PF 1			PD			D 1			Total		
	S 46	S 47	S 48	S 46	S 47	S 48	S 46	S 47	S 48	S 46	S 47	S 48	S 46	S 47	S 48
KTDA	11720	12200	19880	45240	41980	38400	S 46	17520	15840	6840	8140	8140	63800	79840	82260
Unilever Tea	1080	940	760	600	400	160	17880	240	320	200	80	260	19760	1660	1500
James Finlay	760	680	520	2000	960	1280	520	1680	1120	0	0	0	3280	3320	2920
Eastern Produce	1600	1720	1160	4160	5180	4,560	1400	3580	3620	1040	1280	1160	8200	11760	10500
Others (K)	4660	4520	3,180	12680	13280	9,740	3380	12640	10380	2360	1940	2380	23080	32380	25680
Uganda	3040	2758	3359	4600	4037	5,440	12280	5120	4360	2080	1600	1480	22000	13515	14639
Tanzania	320	400	280	440	440	650	5740	320	770	240	160	200	6740	1320	1900
Rwanda	2040	2260	2400	3160	2900	2240	360	1200	1040	480	400	440	6040	6760	6120
Burundi	1360	2000	1640	760	880	840	1160	400	480	440	400	400	3720	3680	3360
DR Congo	0	0	0	0	0	0	440	0	0	0	0	0	440	0	0
Malawi	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Zimbabwe	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Zambia	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Ethiopia	0	0	0	0	0	0	160	160	160	0	0	0	160	160	160
Total	26580	27478	33179	73640	70057	63310	43320	42860	38090	13680	14000	14460	157220	154395	149039

Buyer Purchases of Teas Offered by Grade (in Packages)

BUYER	%	Total	BP1	PF1	PD	D1	BP2	PF2	D2	FNGS	BMF
1 CARGILL KENYA LTD	15.11	28,400	3,360	18,080	6,640	320					
2 GLOBAL TEA & COMMODITIES KENYA LTD.	14.91	28,040	2,240	14,560	7,880	2,200	20	300	580	260	
3 LAB INTERNATIONAL KENYA LTD	7.78	14,620	80	4,580	7,060	2,560		220	20	80	20
4 CHAI TRADING COMPANY LTD	4.94	9,280	720	7,120	1,080	160		120	40	40	
5 JAMES FINLAY MOMBASA LIMITED	4.53	8,520	520	1,080	6,680	80				160	
6 DEVCHAND KESHAVJI (K) LTD	4.03	7,580	160	7,300	80	40					
7 SSOE (KENYA) LIMITED	3.67	6,900	1,840	2,640	700	280	40	260	660	160	320
8 MOMBASA COFFEE LTD	2.56	4,820	80		2,960	1,600	180				
9 GOLD CROWN FOODS (EPZ) LTD	2.40	4,520	240	40	160	200	140	660	300	2,180	600
10 VAN REES KENYA LIMITED	2.26	4,240	80	2,420	600	120		300	20	700	
11 ABBAS TRADERS LTD	2.07	3,900	560	880	880	240	200	500	540	60	40
12 SHAKAB EXPORT & IMPORT CO. LTD	1.57	2,960	920	1,660	80	80	40	20	100	20	40
13 CUP OF JOE LTD	1.56	2,940	1,600				680	20	20	600	20
14 INDO-AFRICAN TEA CO. (K) LTD.	1.35	2,540	1,440	880	80	40		40		60	
15 M.J. CLARKE LTD	1.34	2,520	80	500	900	520		60		460	
16 AL EMIR LIMITED	1.02	1,920	40	1,740	20			120			
17 RANFER TEAS KENYA LTD	0.86	1,620	800		160	160			420	40	40
18 AIMCO ENTERPRISES LTD	0.79	1,480						60	20	620	780
19 SUMMER LINER CO. LTD	0.70	1,320	160	80			60	40	20	540	420
20 TUSHA TEA LTD	0.60	1,120	400		260	40				420	
21 SARDIA INTERNATIONAL CO. LTD	0.53	1,000		280	160				60	40	460
22 ALIBHAI RAMJI (MSA) LTD	0.51	960		940			20				
23 STANSAND (A) LTD	0.50	940	160	280	40			80		380	
24 DRINCO INTERNATIONAL LIMITED	0.47	880		880							
25 TROPICAL CROPS & COMMODITIES	0.47	880	80	80	40		160	100	60	200	160
26 PWANI HAULIERS	0.46	859							60	40	759
27 AFRIBRIDGE TRADE EXPORTERS LTD	0.39	740		600		80		40	20		
28 EMPIRE KENYA (EPZ) LTD	0.39	740	160		200	320	60				
29 KIRINDO TRADERS LIMITED	0.39	740	40	40	160	40	160		20	100	180
30 IMPERIAL TEAS (EPZ) LTD	0.33	620	200		160	120			140		
31 LINDOP & COMPANY (KENYA) LTD	0.32	600		280	320						
32 TRANS-ATLANTIC TRADING Co. LTD	0.30	560	160		200	200					
33 AFRO TEAS LTD	0.27	500		40	80					80	300
34 COFFTEA AGENCIES LTD	0.22	420		160				60		200	
35 CHAMU SUPPLIES LIMITED	0.21	401		200	80	40		20	41	20	
36 GREEN LEAF TRADING CO. LTD	0.21	400								140	260
37 MCLEOD RUSSEL AFRICA LIMITED	0.19	360	320			40					
38 AL KHALIFA ENTERPRISES LTD	0.13	240									240
39 TEAVANA TEA STORE LTD	0.12	220								20	200
40 GREAT WHITE PACKERS LTD	0.11	200		160					40		
41 MAISHA COMMODITIES	0.06	120								120	
42 LUTEX LIMITED	0.05	100		40						60	
43 RIOTANA TRADING LIMITED	0.05	100		40			40	20			
44 JAWAI TEA LIMITED	0.04	80	80								
45 TRUST TEA TRADERS EAST AFRICA LTD	0.03	60	40				20				
46 CAPITAL TEA TRADERS	0.02	40					40				
47 DELSTA TEA LIMITED	0.02	40	40								
48 JALEEL TRADING COMPANY	0.02	40					40				
49 LULA TRADING COMPANY	0.02	40	40								
50 TANZIL TRADING LIMITED	0.02	40									40
Total Sold	80.90	152,160	16,640	67,580	37,660	9,480	1,900	3,040	3,181	7,800	4,879
Withdrawn	0.12	240		200	40						
Unsold	18.94	35,599	10,219	5,920	6,480	4,240	1,840	720	820	5,180	180
% Unsold			38	8	15	31	49	19	20	40	4
Grand Total	100.00	187,999	26,859	73,700	44,180	13,720	3,740	3,760	4,001	12,980	5,059
Sale 45/21	81.14%	148,233	21,019	63,360	35,480	8,620	2,080	3,135	2,540	7,119	4,860
Sale 44/21	76.49%	116,600	13,880	48,340	29,880	8,500	960	2,240	2,380	6,500	3,920
Sale 43/21	74.48%	112,659	11,120	44,700	31,580	7,180	1,920	2,500	2,500	6,719	4,440
Sale 42/21	74.91%	108,935	16,055	39,860	26,960	8,080	1,720	2,740	2,700	5,980	4,840

Other Tea Auction Centres

Jakarta: at Sale 45 held on the 10th November 2021. A larger sale with 9,040 psacks orthodox tea and 1,700 psacks CTC teas. There was improved demand with fewer withdrawals. Prices were generally firm.

Colombo: at Sale 44 held on 9th and 10th November, 2021, The 0.8 Mkg of Ex Estate teas on offer met with good demand. Select best Western High Grown BOPs were tending dearer, whilst the below best and plainer varieties held firm. Select best Western High Grown BOPFs were irregular but mostly lower, the below best and plainer varieties were firm to irregularly dearer. Nuwara Eliya BOPs were tending easier, the BOPFs met with irregular demand. Udapussellawa BOPs were dearer, the BOPFs were firm to dearer at times following quality. Uva BOPs gained from last week's levels, the BOPFs too were firm to a little dearer following quality. Low Grown BP1s were mostly firm. The handful of High and Medium grown sorts too were mostly at last week's levels. Low grown PF1s were firm to dearer, the High and Medium sorts followed a similar trend. The 2.8Mkg of Low Grown teas which were on offer met with irregular demand. Select best OP1s were lower, best and below best varieties appreciated a few Rupees. Select best and best BOP1s met with fair demand. Select best and best OPs were firm to dearer, best and below best types were irregularly lower to last. OPAs were lower to last. Well-made Bold Pekoes were lower to last, mixed varieties drop sharply. Well made Shotty Pekoe1s were firm to dearer, others declined sharply. In the Small Leaf segment, select best BOP.SP/BOPF.SP and BOPFs were firm. Select best BOPs gained following quality. Select best FBOPs were firm, others were irregularly lower to last. Select best FBOPF1s maintained last levels, others too attracted fair demand. FBOPFs varieties declined following quality. Select best Premium Flowery teas met with fair demand, others shed few rupees. Turkey, Russia, Iran and the C.I.S. countries lent fair support. Libya and Iraq were active.

Chittagong: at Sale 26 held on 8th November, 2021. CTC LEAF: 52,049 packages of Current Season teas on offer met with less demand at easier rates. BROKENS: Well made good liquoring Brokens were a fair market and eased by Tk.3 to Tk.5/- and at times more over last. Medium and plainer varieties were also an

easier market with quite fair withdrawals. BLF teas met with less demand and were easier with quite a lot of withdrawals. FANNINGS: Good liquoring Fannings met with a fair market but prices eased by Tk.3/- to Tk.5/- compared to last prices. Medium varieties followed a similar trend but withdrawals were more in this category. Plainer varieties met with much less demand with quite heavy withdrawals. BLF teas were an easier market with a lot of withdrawals. CTC DUST: 11,215 packages of Current Season & 20 packages of Old Season teas on offer met with a fairly good demand. Good liquoring Dusts sold around last levels. Medium varieties were fully firm to occasionally dearer by Tk.2/- to Tk.3/- following quality. Plain and BLF Dusts were an easier market and saw fair withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers. COMMENTS: Demand slackened as the sale progressed this week resulting in a lower prices with quite fair withdrawals. Blenders showed quite fair interest for all good liquoring varieties but at lower levels compared to last. Loose tea buyers continued to be quite selective. Dusts sold well.

Cochin: at Sale 44 held on 3rd November, 2021. **CTC Leaf:** Good demand. All varieties sold at firm levels. **Buying pattern:** Up country buyers lent fair support. Exporters operated on bolder grades. **ORTHODOX Leaf:** Fair demand. High-grown met with good enquiry. Prices irregular around last. Good medium whole leaf and larger brokens fully firm. Smaller brokens and fannings irregular with some withdrawals. **Buying pattern:** CIS operating with support from ME. **Dust:** Good demand. Popular marks and better medium teas sold at last levels. Plainer sorts irregular and lower. **Buying pattern:**

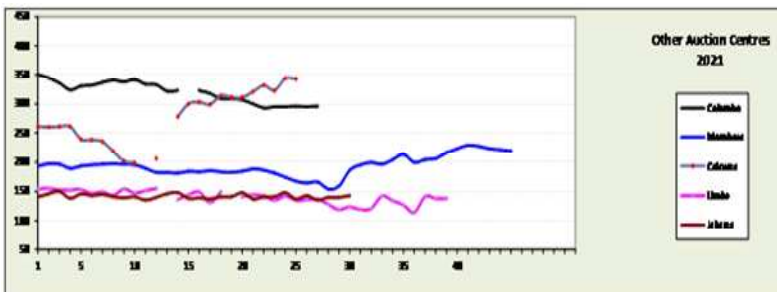
Auction Offerings

Centre	Week 45	Week 46	Week 47	Week 48
	09-Nov	16-Nov	23-Nov	30-Nov
Mombasa	184,759	186,780	188,528	-
Limbe	9,840	-	-	-
Colombo	6.2	5.8m/kgs	5.8m/kgs	-
Jakarta	11,040	-	-	-
Calcutta	205,392	-	-	-
Guwahati	228,642	-	-	-
Chittagong	63,284	63,121	-	-
Total	434,281	186,780	188,528	-

Major blenders active with useful support from packeters and Internal buyers. Upcountry buyers also operated.

Calcutta: at Sale 45 held on 10th, 11th and 12th November, 2021 with 240,249 packages on offer. **CTC Leaf:** There was good demand. Best and good Assams met with competition and sold at firm to at times dearer rates. Well-made medium varieties were steady whilst the remainder was irregularly easier. All categories of Dooars, including the plainer varieties, met with improved interest and were steady. **Dust:** There was good demand. Brighter liquors Assams were firm to often dearer. Other categories were irregular closely following quality. M/s Hindustan Unilever was fairly active in the leaf market and operated with strength on the brighter liquoring sorts in the dust market. M/s Tata Consumer Products remained active in both markets on a wide spectrum of the offerings. Western India segments and other premium buying sections were active on brighter liquoring description. There was improved interest from export accounts and regional packeters. Local buyers were active on the Dooars. **ORTHODOX:** There was good demand. Select weight of tippy whole leaf were firm to at times dearer. Other whole leaf varieties were irregular around last closely following quality. Brokens were barely steady to irregularly easier. Fannings were easier. Export markets were active.

Guwahati: at Sale 46 held on 9th November, 2021 with 238,269 packages on offer. **Market CTC:** There was good demand for the good, best and better medium and good BLF category teas at firm to occasionally dearer rates. Remainder met with fair demand at around last levels. **Buying pattern:** There was improved intake by HUL and TCPL compared to the previous week. There was fair support from upcountry destination buyers. There was fair enquiry from the exporters. **Market Dust:** There was good demand for few select better liquoring sorts at firm to dearer rates. Remainder met with fair demand at around last levels. **Buying pattern:** HUL/TCPL lent fair support in the dust sale along with buyers from other destinations. Export enquiry was limited.



News Articles of Interest



Monday, 15 November 2021

Tea Board cracks down on import of cheap teas to India from Kenya and Nepal

Tea Board has clamped down on import of cheap teas to India from Kenya and Nepal that are being sold in the global markets as teas of Indian origin and are also being consumed in the country by unwitting tea drinkers. The board has threatened the tea importers to cancel their import licenses if it is found that they are importing cheap teas to the country and has laid down certain rules and restrictions which the importers must adhere to. The board officials will spring surprise visits at warehouses where imported teas are being stocked to check the quality of teas. The move comes after the tea industry raised their concern over rising imports of cheap teas in the country. From January to August 2021 tea imports increased by 34 per cent compared to the same period of 2020 and unit price of import has gone down.

Though the cumulative import has gone up by 34 per cent on a standalone basis, import from Nepal has increased by 28% and Kenya by 146% in the same period. "The board has taken the right decision to curb entry of cheap teas to the country, which is being sold in the world markets as teas of Indian origin and thereby tarnishing the image of Indian tea," said Tea Board chairman P.K. Bezbaruah. According to the WTO agreement on Trade-Related Aspects of Intellectual Property Rights (TRIPS), no other teas, leave alone the imported teas, can be blended with Assam (orthodox tea), Darjeeling, Kangra and Nilgiris (orthodox tea) that have GI ((geographical indication) tag. The onslaught of inferior quality imported teas has been the harshest for Darjeeling tea trade. Nepalese teas have dented their market in India as well as in the global markets. The Tea Board has said that all importers importing tea into India for the purpose of distribution will

have to inform the storage of such imported teas to the nearest Tea Board office within 24 hours of storage. Random samples will be collected by the board from the stock of such imported teas meant for distribution in India for the purpose of ascertaining whether such samples conform to the requirement laid down for tea or not. Sujit Patra, secretary, Indian Tea Association said "Our concerns have been heard by the Tea Board. Two more issues need to be resolved which includes putting in place the rules of origin of teas coming from those countries with whom India has signed Free Trade Agreement (FTA) and Preferential Trade Agreement. And secondly, fixation of minimum import price as teas are entering the country at an abnormally low price.

Source: <https://economictimes.indiatimes.com/news/economy/foreign-trade/tea-board-cracks-down-on-import-of-cheap-teas-to-india-from-kenya-and-nepal/articleshow/87720709.cms>

Thursday, 11 November 2021

Tea production in India up during January-September period

The tea production in India has increased by 97.52 Mkgs during January-September period as compared to 2020 and the projected production in calendar 2021 is expected to be around 1360 million kg as compared to 1257 million kg in 2020. This was divulged by Mr. Raj Bansal, president, Tea Association of India (TAI) at the 48th biennial annual general meeting held on Friday. Bansal said that the total global black tea output has increased by 94.45 Mkgs during January -September period as compared to 2020. He said that the projected export of teas from India for 2021 is 200 million kg as compared to 209 Mkgs in 2020 and 252 million kg in 2019. The TAI president said that the Tea Board had convened a meeting on export scenarios on August 6 projecting a national effort to achieve tea export of 300 million kg for FY22. "However, in the present scenario to achieve an export target even of 250 million kg appears to be bleak," he said. Bansal outlined the gains that the tea industry has garnered in the post-Covid period. Post Covid gains for Tea industry: "Tea emerged as a plant based func-



tional food geared by the wellness aspect, discovery of premium tea and consumers' quest for understanding of many layers of taste and variants available to them, eco friendly packaging, and rise of online marketing over offline and innovative manner of marketing tea," he said. Bansal said that the Government of India has sanctioned Rs 968 crore for the tea industry for the period 2021-22 to 2025-26. While the government expects the tea industry to be self sufficient, keeping in mind that this industry employs about 11 lakh people directly and supports approximately 40 lakh people on its plantations and factories mostly in rural areas where other sources of employment are currently limited and an industry where more than 50% workforce are women the association urges upon the government to continue lend its helping hand to the social cause by way of Incentives, he added.

Source: <https://economictimes.indiatimes.com/news/economy/agriculture/tea-production-in-india-up-during-january-september-period/articleshow/87671295.cms>

Wednesday, 10 November 2021

Tea and coffee may be linked to lower risk of stroke and dementia

Drinking coffee or tea may be linked with a lower risk of stroke and dementia, according to the largest study of its kind. Strokes cause 10% of deaths globally, while dementia is one of the world's biggest health challenges – 130 million are expected to be living with it by 2050. In the research, 365,000 people aged between 50 and 74 were followed for more than a decade. At the start the participants, who were involved in the UK Biobank study, self-reported how much cof-

Cont...../ Page 9

News Articles of Interest continued ..

fee and tea they drank. Over the research period, 5,079 of them developed dementia and 10,053 went on to have at least one stroke. Researchers found that people who drank two to three cups of coffee or three to five cups of tea a day, or a combination of four to six cups of coffee and tea, had the lowest risk of stroke and dementia. Those who drank two to three cups of coffee and two to three cups of tea daily had a 32% lower risk of stroke. These people had a 28% lower risk of dementia compared with those who did not drink tea or coffee. The research, by Yuan Zhang and colleagues from Tianjin Medical University, Discovery Brain Sciences at the University of Edinburgh, who was not involved in the research, described it as "interesting" and "robustly conducted", but stressed that more work needed to be done to fully understand the potential biological links between tea and coffee

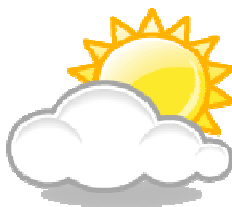
and stroke and dementia risk. Prof Kevin McConway, an emeritus professor of applied statistics at the Open University, also not involved in the study, said it showed associations between stroke and dementia risk did not increase or decrease uniformly with tea and coffee drinking. "Instead, what generally happened is that the risk of stroke or dementia was lower in people who drank reasonably small amounts of coffee or tea compared to those who drank none at all, but that after a certain level of consumption, the risk started to increase again until it became higher than the risk to people who drank none. "Once the coffee consumption got up to seven or eight cups a day, the stroke risk was greater than for people who drank no coffee, and quite a lot higher than for those who drank two or three cups a day." Dr Rosa Sancho, the head of research at

Alzheimer's Research UK, said: "For most of us, our risk of dementia depends on the complex interaction of our age, genetics and lifestyle and understanding which aspects of our lifestyle have the greatest effect on our brain health is key to empowering people to make informed decisions about their lives."

Source <https://www.theguardian.com/society/2021/nov/16/tea-coffee-may-be-linked-lower-risk-stroke-dementia-study>

Regional Weather Conditions and World Crop

Kenya: Murang'a: there was 46 mm of rainfall activity recorded throughout the week. The highest and lowest temperatures were 28°C & 10°C respectively. Crop intake averaged 106.3 tonnes/day on a six day plucking cycle. Weather conditions were intermittently rainy and sunny.



Nyeri: the week continued warm and sunny with only 4.4 mm of rainfall recorded on 1 day. The highest and lowest temperatures were 22°C & 12°C respectively. Crop intake averaged 48.3 tonnes/day on a six day plucking cycle.

Meru: was warm and sunny during the day with showers at night. There was reduced rainfall activity at 46.5 mm recorded through 4 days out the week. The highest and lowest temperatures were 28°C & 17°C respectively. Crop intake averaged 46.4 tonnes/day on a six day plucking cycle.

Sotik: There was sunny mornings with showers in the afternoon with seven days registering rainfall of **24.1 mm** through the week. The highest and lowest temperatures were 25°C & 13°C respectively. Crop intake remained at last week's levels.

Kericho: The week was sunny in the morning followed by partly cloudy afternoons with reduced rains. A total of **20.2mm** rainfall was recorded. Average temperatures were highs of **24° Celsius** and lows of **10° Celsius**. Crop intake went down by **7%** compared to previous

The trouble with weather forecasting is that it is right too often for us to ignore it and wrong too often for us to rely on it.

week's levels. Crop on offer may remain steady as fields continue to recover from hail damages.

Uganda: there was reduced rainfall activity in most tea growing areas. Fort Portal received 101mm (105mm), Hoima 74mm (28mm), Bushenyi 39mm (81mm) and Kibale 40mm (48mm). Average temperatures were highs of 28° Celsius and lows of 15° Celsius. Crop intake received was high.

Weather forecast for 12th to 19th November, 2021

Wetter than usual conditions are expected along coastal Sudan, Eritrea, and Djibouti. **Usual conditions** are expected over southern parts of South Sudan and Ethiopia, central Somalia, Uganda, Kenya, Rwanda, Burundi, and Tanzania. **Drier than usual conditions** are expected over areas in southern Somalia, and a few ar-

reas in Kenya and Tanzania.

Warmer than usual conditions are expected over much of Kenya, eastern Tanzania, western Uganda, much of South Sudan and Sudan, eastern Ethiopia, Djibouti, and Somalia. **Usual temperatures** are likely to be recorded over western Tanzania, Rwanda, Burundi, eastern Uganda extending to western Kenya, south-eastern South Sudan, central to northern Ethiopia, and a few areas in western and northern Sudan.

Crop production **Kenya:** Crop production improved in contrast to previous levels in Meru region in the **EOR**. Crop levels in Nyeri and Muranga also saw an improvement as a result of the increased rainfall received. **Wor** volumes showed a marginal improvement as fields continue to recover from previous hail damage that was experienced. **Uganda:** Crop volumes continue at high levels. This past week there was a noted decline in rainfall activity recorded in most of the tea growing areas and the good volumes will sustain as long as the favourable conditions last.

Malawi: Crop intakes continues low.

Mombasa Auction—Weekly Sale Average Prices (All teas) 2021

Sale Nos.	Sale Date	Kilos sold Weekly	Kilos Sold monthly	Year : 2021	Year : 2021	Year : 2020	Year : 2019
				Av. Price US\$ weekly	Av. Price US\$ monthly	Av. Price US\$ monthly	Av. Price US\$ monthly
1	05-Jan-21	9,791,304		1.93			
2	12-Jan-21	10,195,498		1.97			
3	19-Jan-21	9,094,727		1.96			
4	26-Jan-21	11,713,721		1.89			
			40,795,250		1.94	2.17	2.09
5	02-Feb-21	12,192,341		1.93			
6	09-Feb-21	12,945,087		1.95			
7	16-Feb-21	13,051,731		1.96			
8	23-Feb-21	11,798,728		1.97			
9	02-Mar-21	11,205,377		2.06	1.95	2.03	2.03
10	09-Mar-21	11,015,249		1.95			
11	16-Mar-21	11,259,688		1.89			
12	23-Mar-21	11,064,181		1.88			
13	30-Mar-21	11,146,680		1.82	1.92	1.92	2.02
3 mths Totals:					\$1.94 146,474,310 Kgs	\$2.03 148,359,082 Kgs	\$2.04 134,129,903 Kgs
14	06-Apr-21	11,106,771		1.82			
15	13-Apr-21	11,521,994		1.83			
16	20-Apr-21	11,170,057		1.82			
17	27-Apr-21	10,852,098		1.85	1.83	2.05	2.06
			44,658,919				
18	04-May-21	10,912,164		1.82			
19	11-May-21	11,006,663		1.80			
20	18-May-21	11,474,571		1.84			
21	25-May-21	12,002,714		1.88	1.84	1.89	2.18
22	02-Jun-21	11,407,495		1.86			
23	08-Jun-21	10,959,073		1.81			
24	15-Jun-21	10,896,353		1.74			
25	22-Jun-21	10,985,869		1.67			
26	29-Jun-21	11,910,098		1.64	1.74	1.79	1.90
6 mths Totals:					\$1.87 292,688,228 Kgs	\$1.97 290,761,896 Kgs	\$2.04 238,404,735 Kgs
27	06-Jul-21	11,667,927		1.66			
28	13-Jul-21	6,546,887		1.54			
29	21-Jul-21	6,838,592		1.59			
30	27-Jul-21	9,347,891		1.86			
			34,401,296		1.68	1.76	1.79
31	03-Aug-21	10,430,943		1.96			
32	10-Aug-21	8,233,542		1.99			
33	17-Aug-21	6,455,808		1.96			
34	24-Aug-21	6,471,175		2.04			
35	31-Aug-21	6,849,419		2.13	2.01	1.92	1.92
			38,440,886				
36	07-Sep-21	6,190,339		1.99			
37	14-Sep-21	6,311,114		2.04			
38	21-Sep-21	7,032,289		2.13			
39	28-Sep-21	6,698,145		2.16	2.08	1.94	2.08
			26,239,887				
9 mths Totals:					\$1.88 391,770,296 Kgs	\$1.94 406,720,334 Kgs	\$2.00 344,324,012 Kgs
40	05-Oct-21	6,884,254		2.23			
41	12-Oct-21	7,678,181		2.29			
42	19-Oct-21	7,654,936		2.27			
43	26-Oct-21	8,049,705		2.23	2.26	1.90	2.22
44	02-Nov-21	8,484,987		2.21			
45	09-Nov-21	10,479,718		2.19			
46	16-Nov-21						
47	23-Nov-21						
48	30-Nov-21				2.20	1.90	2.19
			18,964,705				
49	07-Dec-21						
50	14-Dec-21						
51	21-Dec-21					1.85	2.10
Sale Nos. 1 to 51						516,802,891 Kgs	454,012,998 Kgs
Year end Totals :						\$1.93	\$2.04

Summary : Sale Averages by Country

Country :	Year : 2021		Country :	Year : 2020	
	Kilos ' 000	Av. Prc US\$		Kilos ' 000	Av. Prc US\$
Kenya	333,596	2.00	Kenya	352,237	2.01
Uganda	58,149	1.15	Uganda	55,700	1.21
Tanzania	4,022	1.01	Tanzania	4,825	1.13
Rwanda	20,449	2.66	Rwanda	19,353	2.77
Burundi	5,567	1.99	Burundi	6,954	2.17
Malawi	-	-	Malawi	-	-
Mozambique	-	-	Mozambique	263	0.83
D R Congo	-	-	D R Congo	-	-
Madagascar	99	1.01	Madagascar	-	-
Ethiopia	155	1.35	Ethiopia	704	1.15
Total :	422,037	1.90	Total :	440,036	1.94

Year 2019 : 12M	454,013	2.04
Year 2018 : 12M	458,361	2.43
Year 2017 : 12M	397,646	2.81
Year 2016 : 12M	407,989	2.29
Year 2015 : 12M	358,639	2.73
Year 2014 : 12M	390,246	2.03

Compiled by : Tea Brokers East Africa Ltd